Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

Inspection

Department of the Treasury Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.

► Go to www.irs.gov/Form990 for instructions and the latest information. ax year beginning JUL 1, 2018 and ending JUN 30,

Open to Public

ΑΙ	For the	2018 calendar year, or tax year beginning $\ \ JUL\ 1$ , $\ 2018$ and ending	<u>J</u> UN 30, 2019			
В	Check if applicable	C Name of organization	D Employer identif	cation number		
	Addres	THE GUILD FOR HUMAN SERVICES, INC.				
	Name change		04-2	104849		
	Initial return	Number and street (or P.0. box if mail is not delivered to street address)  521 VIRGINIA ROAD	uite <b>E</b> Telephone numbe			
	☐return/ termin-		G Gross receipts \$	30,895,162.		
	ated Amend	City or town, state or province, country, and ZIP or foreign postal code CONCORD, MA 01742	H(a) Is this a group r			
F	⊥return Applica  _tion		for subordinates			
	pending	SAME AS C ABOVE	H(b) Are all subordinates i	—		
$\overline{\Gamma}$	Tax-exe			list. (see instructions)		
J	Website	E: ► WWW.GUILDHUMANSERVICES.ORG	H(c) Group exemption			
				M State of legal domicile: MA		
		Summary		<u> </u>		
0	1 E	Briefly describe the organization's mission or most significant activities: TO PROVI	DE HIGH QUALI	TY HUMAN		
ü		SERVICES FOR PERSONS WITH SPECIAL NEEDS.				
Activities & Governance	2	Check this box 🕨 🔲 if the organization discontinued its operations or disposed of n	nore than 25% of its net a	ssets.		
Ŏ.	3 1	Number of voting members of the governing body (Part VI, line 1a)	3	7		
<u>ھ</u>	4 1	Number of independent voting members of the governing body (Part VI, line 1b)		7		
es		Fotal number of individuals employed in calendar year 2018 (Part V, line 2a)		582		
Ζį		Total number of volunteers (estimate if necessary)		7		
Act		Total unrelated business revenue from Part VIII, column (C), line 12		17,135.		
	l d	Net unrelated business taxable income from Form 990-T, line 38		0.		
			Prior Year	Current Year		
ne		Contributions and grants (Part VIII, line 1h)	35,605. 26,365,915.	106,648.		
Revenue		Program service revenue (Part VIII, line 2g)	378,674.	485,196.		
Re		nvestment income (Part VIII, column (A), lines 3, 4, and 7d)	213,638.	219,845.		
	1	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	26,993,832.	29,362,605.		
	1	Forats and similar amounts paid (Part IX, solumn (A), line 12)	0.	0.		
		Grants and similar amounts paid (Part IX, column (A), lines 1-3) Benefits paid to or for members (Part IX, column (A), line 4)	0.	0.		
(0		Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	19,598,106.	22,902,240.		
Expenses		Professional fundraising fees (Part IX, column (A), line 11e)	0.	0.		
per	b 7	Fotal fundraising expenses (Part IX, column (D), line 25)  102,280.				
Щ	17 (	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	6,954,930.	6,769,008.		
		Fotal expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	26,553,036.	29,671,248.		
	19 F	Revenue less expenses. Subtract line 18 from line 12	440,796.	-308,643.		
Net Assets or Fund Balances			Beginning of Current Year	End of Year		
sets	20 1	Fotal assets (Part X, line 16)	41,446,124.	41,488,329.		
A As	21 7	Total liabilities (Part X, line 26)	21,812,129.	21,937,971.		
	22 1	Net assets or fund balances. Subtract line 21 from line 20	19,633,995.	19,550,358.		
	art II	Signature Block		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		
		ties of perjury, I declare that I have examined this return, including accompanying schedules and sta , and complete. Declaration of preparer (other than officer) is based on all information of which prep	•	ly knowledge and belief, it is		
true	, correct	, and complete. Declaration of preparer (other than officer) is based on an information of which prep	larer has any knowledge.			
C:~	_	Signature of officer	I Date			
Sig Hei		AMY C. SOUSA, CHIEF EXECUTIVE OFFICER				
He	•	Type or print name and title				
		Print/Type preparer's name Preparer's signature	Date Check	PTIN		
Pai		STEPHEN M. SNOW	if self-employ	P00641289		
	-	Firm's name LEONARD, MULHERIN & GREENE, P.C.	Firm's EIN	04-3108635		
	·	Firm's address 625 GROVE STREET	5 2			
	-	BRAINTREE, MA 02184	Phone no. (7	81) 356-4800		
Ma	v the IR	S discuss this return with the preparer shown above? (see instructions)		X Yes No		

4d	Other program services (Descr	ibe in Schedule O.
	_	

including grants of \$ Total program service expenses

27,867,117.

# Form 990 (2018) THE GUILD FO

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?		v	
_	If "Yes," complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Λ	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for	_		x
4	public office? If "Yes," complete Schedule C, Part I	3		- 1
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		x
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
3	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			. v
_	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,	_		X
0	the environment, historic land areas, or historic structures? <i>If</i> "Yes," <i>complete Schedule D, Part II</i>	7		- 1
8		8		x
9	Schedule D, Part III  Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for	0		22
9	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9	х	
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	х	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	Х	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	Х	
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			l
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	37	X
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			. v
40	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		X
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete	40-	х	
<b>b</b>	Schedule D, Parts XI and XII  Was the averagization included in consolidated, independent sudited financial attachments for the tay year?	12a	Λ	-
D	Was the organization included in consolidated, independent audited financial statements for the tax year?  If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	10h		Х
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	12b 13	Х	<del> </del>
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			<u> </u>
-	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		Х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			,
	1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			3,7
•-	complete Schedule G, Part III	19		X
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or	04		X
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		_ 41

Part IV Checklist of Required Schedules (continu
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			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	Х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No," go to line 25a	24a	Х	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		Х
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
·	any tax-exempt bonds?	24c		Х
Ь	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		Х
	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
204	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Х
h	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and	200		
D	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Cabadula I David	25b		х
06	,	230		- 25
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or			
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"	00		Х
07	complete Schedule L, Part II	26		-25
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			X
	of any of these persons? If "Yes," complete Schedule L, Part III	27		
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			v
	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		Х
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Х
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			l
	contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
	If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			
	Part V, line 1	34		X
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?			
	Note. All Form 990 filers are required to complete Schedule O	38	Х	
Pai	t V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V	<u></u>		
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable			
	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1c		

# 2018) THE GUILD FOR HUMAN SERVICES, INC. Statements Regarding Other IRS Filings and Tax Compliance (continued) Part V

				Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,				
	filed for the calendar year ending with or within the year covered by this return	2a 582			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax return	ns?	2b	X	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions	)			
			3a	Х	
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule C		3b	X	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other a	•			
	financial account in a foreign country (such as a bank account, securities account, or other financial a	account)?	4a		X
b	If "Yes," enter the name of the foreign country: ▶				
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial A	, ,			37
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transa		5b		Х
	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?		5с		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	-			₩.
	any contributions that were not tax deductible as charitable contributions?		6a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contribut	· ·	01		
_	were not tax deductible?		6b		
7	Organizations that may receive deductible contributions under section 170(c).	vices provided to the payor?	7-		Х
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and ser		7a		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?		7b		
С	to file Form 8282?	·	70		Х
٦	If "Yes," indicate the number of Forms 8282 filed during the year		7c		21
d	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit c		7e		
e f	Did the organization receive any runus, directly of indirectly, to pay premiums on a personal benefit contribute organization, during the year, pay premiums, directly or indirectly, on a personal benefit contribute organization.		7f		Х
g	If the organization received a contribution of qualified intellectual property, did the organization file Fo		7g		X
9 h	If the organization received a contribution of qualified intellectual property, and the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, and the organization received a contribution of cars, airplanes, airpla		79 7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained				
	sponsoring organization have excess business holdings at any time during the year?	•	8		
9	Sponsoring organizations maintaining donor advised funds.				
а	2000		9a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		9b		
10	Section 501(c)(7) organizations. Enter:				
а	Initiation fees and capital contributions included on Part VIII, line 12	10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b			
11	Section 501(c)(12) organizations. Enter:				
а	Gross income from members or shareholders	11a			
	Gross income from other sources (Do not net amounts due or paid to other sources against				
	amounts due or received from them.)	11b			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form	1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.				
а	Is the organization licensed to issue qualified health plans in more than one state?		13a		
	<b>Note.</b> See the instructions for additional information the organization must report on Schedule O.				
b	Enter the amount of reserves the organization is required to maintain by the states in which the	1			
	organization is licensed to issue qualified health plans	13b			
С	Enter the amount of reserves on hand	13c			
14a			14a		X
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule		14b		
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remune				7.7
	excess parachute payment(s) during the year?		15		X
	If "Yes," see instructions and file Form 4720, Schedule N.				77
16	Is the organization an educational institution subject to the section 4968 excise tax on net investmen	t income?	16		X
	If "Yes," complete Form 4720, Schedule O.				

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	Check if Schedule O contains a response or note to any line in this Part VI			X
Sec	tion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year			
	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 7			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other			
	officer, director, trustee, or key employee?	2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
	of officers, directors, or trustees, or key employees to a management company or other person?	3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		Х
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		Х
6	Did the organization have members or stockholders?	6		Х
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or			
	more members of the governing body?	7a		Х
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or			
	persons other than the governing body?	7b		Х
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
а	The governing body?	8a	Х	
b	Each committee with authority to act on behalf of the governing body?	8b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
•	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		Х
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			
	,		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		X
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,			
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	X	
	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Х	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х	
	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe			
_	in Schedule O how this was done	12c	X	
13	Did the organization have a written whistleblower policy?	13	Х	
14	Did the organization have a written document retention and destruction policy?	14	Х	
15	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Х	
	Other officers or key employees of the organization	15b	X	
-	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			
	taxable entity during the year?	16a		Х
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			
-	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
	exempt status with respect to such arrangements?	16b		
Sec	tion C. Disclosure	100		
17	List the states with which a copy of this Form 990 is required to be filed ►MA			
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (Section 501(c)(3)	s only	availa	able
	for public inspection. Indicate how you made these available. Check all that apply.	_ Jy	_ aranc	
	Own website X Another's website X Upon request Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and	l finan	cial	
.5	statements available to the public during the tax year.	a.i l	Jidi	
20	State the name, address, and telephone number of the person who possesses the organization's books and records			
_0	IVETTE RODRIGUEZ, CFO - (781) 893-6000			
	521 VIRGINIA ROAD, CONCORD, MA 01742			

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Learning Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

<b>(A)</b> Name and Title	(B) Average	(do		Pos	C) ition	) than	one	<b>(D)</b> Reportable	<b>(E)</b> Reportable	<b>(F)</b> Estimated
	hours per	box	, unle	ss pe	rson	is bot or/trus	h an	compensation	compensation	amount of
	week (list any hours for related organizations below line)	stee or director	Institutional trustee	Officer		Highest compensated employee		from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	other compensation from the organization and related organizations
(1) THOMAS P. CORCORAN	5.00									
PRESIDENT		Х		Х				0.	0.	0.
(2) MICHAEL D. MCDONNELL	5.00			l					•	
VICE PRESIDENT		Х		Х				0.	0.	0.
(3) CLIFF MEIJER	5.00			l						
TREASURER		Х		Х				0.	0.	0.
(4) SUSAN L. CONNORS, MD	5.00			l						•
CLERK	1 00	Х	_	Х			_	0.	0.	0.
(5) CLAUDIA DE PIANTE VICIN	1.00								0	•
TRUSTEE	1 00	Х	_	_				0.	0.	0.
(6) AMY O'DOHERTY	1.00	,,							0	0
TRUSTEE	1 00	Х						0.	0.	0.
(7) MICHELLE PETERS	1.00	,,							0	0
TRUSTEE	1 00	Х						0.	0.	0.
(8) DAVID A. LAGASSE	1.00	,,							0	0
TRUSTEE (THRU 10/2018)	1 00	Х	_	_			_	0.	0.	0.
(9) WILLIAM D. POWER	1.00	Х							0	0
TRUSTEE (THRU 7/2018)	40.00	Δ	_	_			_	0.	0.	0.
(10) AMY C. SOUSA	40.00	-		x				220 002	0.	1 012
CHIEF EXECUTIVE OFFICER	40.00			_			_	220,002.	0.	1,012.
(11) IVETTE RODRIGUEZ	40.00	-		x				90,680.	0.	6 266
CHIEF FINANCIAL OFFICER (12) MICHAEL CLONTZ	40.00	$\vdash$		^				30,000.	0.	6,266.
CHIEF OPERATIONS OFFICER	40.00	-				X		109,508.	0.	12,265.
(13) MAUREEN COSTELLO-SHEA	40.00	$\vdash$	$\vdash$	$\vdash$			$\vdash$	100,000.	0.	12,205.
CHIEF PROGRAM OFFICER	40.00					Х		151,154.	0.	1,266.
(14) SHARON DIGRIGOLI-COUTURE	40.00							131,134.	0.	1,200
CHIEF EDUCATIONAL OFFICER	40.00	ł				x		118,220.	0.	16,891.
enth abouttown officer		$\vdash$	$\vdash$	$\vdash$			$\vdash$	110,220.	•	10,031.
		1								
		$\vdash$		$\vdash$			$\vdash$			
		1								
		$\vdash$	$\vdash$	$\vdash$		T	$\vdash$			
		1								
832007 12-31-18	-		_		_	_				Form <b>990</b> (2018)

832007 12-31-18 Form **990** (2018)

Pa	Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)													
	<b>(A)</b> Name and title	(B) Average hours per week	(do box	not c	Pos heck	c) ition more erson		one h an	(D) (E)  Reportable Reportable compensation compensation from from relate		ion am		(F) stimate nount other	
		(list any hours for related organizations below line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizatior (W-2/1099-MI	ns	fi org an	npensa rom th ganizat d relat anizati	e tion ted
1b	Sub-total							<b></b>	689,564.		0.	3	7,7	
С	Total from continuation sheets to Part V	I, Section A							0.		0.			0.
d	Total (add lines 1b and 1c)								689,564.		0.	3	7,7	00.
2	Total number of individuals (including but n	ot limited to th	ose	liste	ed a	bove	e) wł	ho r	received more than \$100	,000 of reportab	ole			
	compensation from the organization													4
_											г		Yes	No
3	Did the organization list any <b>former</b> officer,													Х
4	line 1a? If "Yes," complete Schedule J for s											3		Λ
4	For any individual listed on line 1a, is the su and related organizations greater than \$150											4	Х	
5	Did any person listed on line 1a receive or a													
Ŭ	rendered to the organization? If "Yes," com					•			tod organization or many	dddi for dorvidod	´	5		Х
Sec	ction B. Independent Contractors	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		-		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,								
1	Complete this table for your five highest co the organization. Report compensation for	=									npensa	ation	from	
	(A)	uic caicilual y	cai (	ciiul	iig v	VILII	OI W	ru III	(B)	, cai.		11	C)	
	Name and business	address							Description of s	ervices	C		nsatio	n
CH	ILDSCAPES								CONSTRUCTION					
17	75 OCEAN STREET, MARSHI	FIELD. N	ΑN	0.2	205	50			SERVICES		i	46	4.0	02.

(A)
Name and business address
CHILDSCAPES
CHILDSCAPES
CONSTRUCTION
1775 OCEAN STREET, MARSHFIELD, MA 02050
BROADLEAF SERVICES, INC.
6 FORTUNE DRIVE, BILLERICA, MA 01821
ENHANCED PSYCHIATRIC SERVICES, LLC
16 CONVERSE AVENUE, NEWTON, MA 02458
STRATEGIC GROUNDS MANAGEMENT, LLC
P.O. BOX 821, MANSFIELD, MA 02048

(C)
Compensation

464,002.

BEHAVIORAL HEALTH
SERVICES
171,200.

171,200.

171,200.

172,200.

173,200.

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ▶ 4

Form 990 (2018) THE GUII
Part VIII Statement of Revenue

		Check if Schedule O conta	ains a response	e or note to any line	e in this Part VIII			
					(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	( <b>D)</b> Revenue excluded from tax under sections 512 - 514
ıts	1 a	Federated campaigns	1a					
Contributions, Gifts, Grants and Other Similar Amounts		Membership dues						
s, G		Fundraising events						
ar /		Related organizations						
s, (		Government grants (contributi						
rion	f	All other contributions, gifts, grant	ts, and					
the		similar amounts not included abov		106,648.				
dei	g	Noncash contributions included in lines		3,600.				
a Co		Total. Add lines 1a-1f			106,648.			
$\neg$				Business Code				
e l	2 a	PROGRAM SERVICE FEES		611600	28,550,916.	28,550,916.		
e Ži	b		NOOTHIN DERVICE TEED					
Program Service Revenue	С							
eve	d							
ogr	е							
<u> </u>	f	All other program service reve	nue					
		Total. Add lines 2a-2f			28,550,916.			
	3	Investment income (including						
		other similar amounts)		<b>&gt;</b>	225,751.		17,135.	208,616.
	4	Income from investment of tax		. Г				
	5	Royalties						
			(i) Real	(ii) Personal				
	6 a	Gross rents						
	b	Less: rental expenses						
	С	Rental income or (loss)						
	d	Net rental income or (loss)						
	7 a	Gross amount from sales of	(i) Securities	(ii) Other				
		assets other than inventory	1,792,002					
	b	Less: cost or other basis						
		and sales expenses	1,532,557					
	С	Gain or (loss)	259,445					
	d	Net gain or (loss)			259,445.			259,445.
anı	8 a	Gross income from fundraising	g events (not					
eun		including \$	of					
ev		contributions reported on line	1c). See					
Other Rever		Part IV, line 18	6	a				
Ę	b	Less: direct expenses	t	·				
١	С	Net income or (loss) from fund	Iraising events					
	9 a	Gross income from gaming ac	tivities. See					
		Part IV, line 19	8	a				
		Less: direct expenses						
		Net income or (loss) from gam						
	10 a	Gross sales of inventory, less						
		and allowances						
		Less: cost of goods sold						
,	С	Net income or (loss) from sales	s of inventory .					
]		Miscellaneous Revenu	е	Business Code				
	11 a	OTHER REVENUE		611600	219,845.	219,845.		
	b							
	С							
		All other revenue						
		Total. Add lines 11a-11d			219,845.			
	12	Total revenue. See instructions			29,362,605.	28,770,761.	17,135.	468,061.

# Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

3601	ion 501(c)(3) and 501(c)(4) organizations must com	•			
_	Check if Schedule O contains a respon	nse or note to any line in (A)			(D)
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	Total expenses	<b>(B)</b> Program service expenses	(C) Management and general expenses	<b>(D)</b> Fundraising expenses
1	Grants and other assistance to domestic organizations				
	and domestic governments. See Part IV, line 21				
2	Grants and other assistance to domestic				
	individuals. See Part IV, line 22				
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,	398,890.		398,890.	
6	trustees, and key employees	390,090.		390,090.	
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and				
	namena described in section 4000(a)(0)(D)				
7	Other salaries and wages	19,045,409.	18,550,990.	401,226.	93,193.
8	Pension plan accruals and contributions (include	,,			20,200
3	section 401(k) and 403(b) employer contributions)				
9	Other employee benefits	1,771,680.	1,722,356.	48,324.	1,000.
10	Payroll taxes	1,686,261.	1,609,903.	68,271.	8,087.
11	Fees for services (non-employees):		,	·	· · · · · · · · · · · · · · · · · · ·
а	Management				
	Legal				
	Accounting	47,500.		47,500.	
	Lobbying				
	Professional fundraising services. See Part IV, line 17				
f	Investment management fees				
g	Other. (If line 11g amount exceeds 10% of line 25,	262 444	262 444		
	column (A) amount, list line 11g expenses on Sch 0.)	363,114.	363,114.		
12	Advertising and promotion				
13	Office expenses				
14	Information technology				
15	Royalties	2,483,347.	2,455,216.	28,131.	
16	Occupancy	580,993.	580,329.	664.	
17	Travel  Payments of travel or entertainment expenses	300,333.	300,323.	004.	
18	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings				
20	Interest	160,951.		160,951.	
21	Payments to affiliates	-		-	
22	Depreciation, depletion, and amortization	1,010,558.	991,469.	19,089.	
23	Insurance	75,044.		75,044.	
24	Other expenses. Itemize expenses not covered				
	above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A)				
	amount, list line 24e expenses on Schedule 0.)		005 001	454 535	
а	OTHER ADMIN. COSTS	657,728.	205,991.	451,737.	
b	PROGRAM - MEALS	590,721.	590,721.		
С	PROGRAM SUPPLIES & MATE	567,839.	567,839.	100	
d	PROGRAM - STAFF TRAININ	81,943.	81,843.	100.	
	All other expensesAdd lines 1 through 24s	149,270. 29,671,248.	147,346. 27,867,117.	1,924.	102,280.
25	Total functional expenses. Add lines 1 through 24e	47,0/1,440.	Z1,001,111.	1,/01,651.	104,400.
26	Joint costs. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.  Check here fillowing SOP 98-2 (ASC 958-720)				
	11 TOHOWING SOP 98-2 (ASC 938-720)				Form <b>990</b> (2018)

Form 990 (2018)

Part X | Balance Sheet

Pa	rt X	Balance Sheet					
		Check if Schedule O contains a response or not	e to ar	y line in this Part X			
					<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash - non-interest-bearing			1,659,409.	1	1,667,358.
	2	Savings and temporary cash investments				2	
	3	Pledges and grants receivable, net		F		3	
	4	Accounts receivable, net			2,182,665.	4	1,549,840.
	5	Loans and other receivables from current and for					
		trustees, key employees, and highest compensa					
		Part II of Schedule L		5			
	6	Loans and other receivables from other disquali	fied pe	rsons (as defined under			
		section 4958(f)(1)), persons described in section					
		employers and sponsoring organizations of sect	ion 50	1(c)(9) voluntary			
5		employees' beneficiary organizations (see instr).	Comp	lete Part II of Sch L		6	
Assets	7	Notes and loans receivable, net				7	
⋖	8	Inventories for sale or use				8	
	9			220,670.	9	204,827.	
	10a	Land, buildings, and equipment: cost or other					
		basis. Complete Part VI of Schedule D Less: accumulated depreciation	10a	26,384,179.			
	b				23,222,909.	10c	23,169,160.
	11	Investments - publicly traded securities	10,826,361.	11	10,895,052.		
	12	Investments - other securities. See Part IV, line 1			3,320,390.	12	3,959,819.
	13	Investments - program-related. See Part IV, line		13			
	14	Intangible assets	12 700	14	40.052		
	15	Other assets. See Part IV, line 11	13,720.	15	42,273.		
	16	Total assets. Add lines 1 through 15 (must equa			41,446,124.	16	41,488,329.
	17	Accounts payable and accrued expenses	1,746,190.	17	2,022,249.		
	18	Grants payable			10 001	18	2 2 5 4
	19	Deferred revenue			12,801. 13,508,581.	19	2,354.
	20	Tax-exempt bond liabilities			13,300,301.	20	13,322,407.
	21	Escrow or custodial account liability. Complete I				21	
Liabilities	22	Loans and other payables to current and former					
bili		key employees, highest compensated employee				00	
Lia	00	Complete Part II of Schedule L			4,157,776.	22	4,245,900.
	23	Secured mortgages and notes payable to unrelated Unsecured notes and loans payable to unrelated		F	4,137,770.	24	4,243,3000
	25	Other liabilities (including federal income tax, pa				24	
	23	parties, and other liabilities not included on lines					
		Schedule D		·	2,386,781.	25	2,344,981.
	26	Total liabilities. Add lines 17 through 25			21,812,129.	26	21,937,971.
	20	Organizations that follow SFAS 117 (ASC 958				20	
v		complete lines 27 through 29, and lines 33 an		Miloro P Land			
nce	27	Unrestricted net assets	18,504,573.	27	18,904,063.		
<u>al</u> aı	28	Temporarily restricted net assets	861,367.	28	378,240.		
d B	29	Permanently restricted net assets	268,055.	29	268,055.		
Ë		Organizations that do not follow SFAS 117 (A					
è		and complete lines 30 through 34.		<i>"</i>			
ets	30	Capital stock or trust principal, or current funds				30	
1550	31	Paid-in or capital surplus, or land, building, or ed				31	
Net Assets or Fund Balances	32	Retained earnings, endowment, accumulated in				32	
ž	33	Total net assets or fund balances			19,633,995.	33	19,550,358.
	34	Total liabilities and net assets/fund balances			41,446,124.	34	41,488,329.
							Form <b>990</b> (2019)

Pai	Reconciliation of Net Assets					
	Check if Schedule O contains a response or note to any line in this Part XI					
1	Total revenue (must equal Part VIII, column (A), line 12)	1			2,6	
2	Total expenses (must equal Part IX, column (A), line 25)	2			1,2	
3	Revenue less expenses. Subtract line 2 from line 1	3			8,6	
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	19			95.
5	Net unrealized gains (losses) on investments	5		33	6,1	36.
6	Donated services and use of facilities	6				
7	Investment expenses	7	-	-11	1,1	30.
8	Prior period adjustments	8				
9	Other changes in net assets or fund balances (explain in Schedule O)	9				0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,					
	column (B))	10	19	, 55	0,3	58.
Pa	rt XII Financial Statements and Reporting					
	Check if Schedule O contains a response or note to any line in this Part XII					
			_		Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other		_			
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	Ο.				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?			2a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewe	d on a				
	separate basis, consolidated basis, or both:					
	Separate basis Consolidated basis Both consolidated and separate basis					
b	Were the organization's financial statements audited by an independent accountant?			2b	Х	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate	e basis,				
	consolidated basis, or both:					
	X Separate basis Consolidated basis Both consolidated and separate basis					
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	e audit,				
	review, or compilation of its financial statements and selection of an independent accountant?			2c	Х	
	If the organization changed either its oversight process or selection process during the tax year, explain in Sch	edule O.				
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si	ngle Audit				
	Act and OMB Circular A-133?			За		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ	ired audit	Γ			
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits		<u></u>	3b		

Form **990** (2018)

#### **SCHEDULE A**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Total

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

**Employer identification number** Name of the organization THE GUILD FOR HUMAN SERVICES, INC. 04 - 2104849Reason for Public Charity Status (All organizations must complete this part.) See instructions. Part I The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 11 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV. Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type III, Type III functionally integrated, or Type III non-functionally integrated supporting organization. f Enter the number of supported organizations Provide the following information about the supported organization(s). (iv) Is the organization listed (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other your governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) Yes No above (see instructions))

# Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")						
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3						
	The portion of total contributions						
•	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
6	Public support. Subtract line 5 from line 4.						
	etion B. Total Support						<u> </u>
	ndar year (or fiscal year beginning in)	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
	Amounts from line 4	(a) 2014	(b) 2013	(6) 2010	(u) 2017	(e) 2010	(I) Total
	Gross income from interest.						
0	′						
	dividends, payments received on						
	securities loans, rents, royalties,						
•	and income from similar sources						
9	Net income from unrelated business						
	activities, whether or not the						
40	business is regularly carried on						
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI.)						
	<b>Total support.</b> Add lines 7 through 10		,				
	Gross receipts from related activities,	•	,			12	
13	First five years. If the Form 990 is for	-			-		
Sec	organization, check this box and stop tion C. Computation of Publi	nere C Support Pe	rcentage				<b>P</b>
							0/
	Public support percentage for 2018 (li					14	<u>%</u>
	Public support percentage from 2017						<u>%</u>
16a	33 1/3% support test - 2018. If the o	-					
	stop here. The organization qualifies						
D	33 1/3% support test - 2017. If the o						
4-	and <b>stop here.</b> The organization quali						
17a	10% -facts-and-circumstances test						
	and if the organization meets the "fac					-	
	meets the "facts-and-circumstances"						
b	10% -facts-and-circumstances test	-					
	more, and if the organization meets the				-		e
	organization meets the "facts-and-circ						<b>&gt;</b>
18	Private foundation. If the organization	n did not check a	box on line 13, 16	3a, 16b, 17a, or 17	b, check this box a	and see instructior	ns ▶∟

## Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support	zelow, piedoe cerri	piete i dit ii.j				
Calendar year (or fiscal year beginning in)	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1 Gifts, grants, contributions, and			, ,			.,
membership fees received. (Do not						
include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that						
are not an unrelated trade or bus- iness under section 513						
4 Tax revenues levied for the organ-						
ization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5			+	+		
<b>7a</b> Amounts included on lines 1, 2, and 3 received from disqualified persons						
<b>b</b> Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						
Section B. Total Support						
Calendar year (or fiscal year beginning in)	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
9 Amounts from line 6      10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
<b>b</b> Unrelated business taxable income						
(less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b  11 Net income from unrelated business activities not included in line 10b, whether or not the business is						
regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						
14 First five years. If the Form 990 is for	r the organization	's first, second, thi	rd, fourth, or fifth t	ax year as a secti	on 501(c)(3) organiz	zation,
check this box and stop here			<u></u>			<b>&gt;</b>
Section C. Computation of Pub	lic Support Pe	ercentage				
15 Public support percentage for 2018	(line 8, column (f),	divided by line 13,	column (f))		15	%
16 Public support percentage from 201	7 Schedule A, Par	t III, line 15			16	%
Section D. Computation of Inve	stment Incom	ne Percentage	)			
17 Investment income percentage for 2	018 (line 10c, colu	mn (f), divided by l	ine 13, column (f))		17	%
18 Investment income percentage from						%
19a 33 1/3% support tests - 2018. If the						17 is not
more than 33 1/3%, check this box a						<b>▶</b> □
<b>b 33 1/3% support tests - 2017.</b> If the line 18 is not more than 33 1/3%, ch	e organization did ı	not check a box o	n line 14 or line 19	a, and line 16 is m	nore than 33 1/3%,	
20 Private foundation. If the organization						

## Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

#### Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b** Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in **Part VI.**
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

1		Yes	No
	1		
	2		
	3a		
	3b		
	30		
	3с		
	4a		
	ıu		
	4b		
	4c		
	5a		
	5b		
	5c		
	6		
	7		
	8		
	9a		
	9b		
	9с		
	30		
	46		
	10a		
	10b		
m a	90 or 99	10-F7	2012
5	J J J J J		

Par	T IV   Supporting Organizations <sub>(continued)</sub>			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
	below, the governing body of a supported organization?	11a		
h	A family member of a person described in (a) above?	11b		
	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
	tion B. Type I Supporting Organizations	110		
<u> </u>	tion B. Type i Supporting Organizations		Yes	NIa
			res	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to			
	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities. If the organization had more than one supported organization,			
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported			
	organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		
Sect	tion C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).	1		
Sec	tion D. All Type III Supporting Organizations			
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the		100	110
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
2				
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
•	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's	_		
0	supported organizations played in this regard.	3		
	tion E. Type III Functionally Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions	)-		
а	The organization satisfied the Activities Test. Complete line 2 below.			
b	The organization is the parent of each of its supported organizations. <i>Complete</i> <b>line 3</b> <i>below.</i>		,	
С	The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see ins	tructions	$\overline{}$	
2	Activities Test. Answer (a) and (b) below.		Yes	No
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined			
	that these activities constituted substantially all of its activities.	2a		
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more			
	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			
	reasons for the organization's position that its supported organization(s) would have engaged in these			
	activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer (a) and (b) below.			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
	trustees of each of the supported organizations? Provide details in Part VI.	За		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each			
	of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.	3b		

Pai	Type III Non-Functionally Integrated 509(a)(3) Supporting	g Orga	anizations	<u> </u>
1	Check here if the organization satisfied the Integral Part Test as a qualifyin	g trust o	n Nov. 20, 1970 (explain in	Part VI.) See instructions. All
	other Type III non-functionally integrated supporting organizations must co	omplete S	Sections A through E.	
Sect	ion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or			
	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sect	ion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see			
	instructions for short tax year or assets held for part of year):			
а	Average monthly value of securities	1a		
b	Average monthly cash balances	1b		
С	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	Discount claimed for blockage or other			
	factors (explain in detail in Part VI):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d	3		
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,			
	see instructions)	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by .035	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sect	ion C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to			
	emergency temporary reduction (see instructions)	6		
7	Check here if the current year is the organization's first as a non-functional	lly integra	ated Type III supporting org	ganization (see
	instructions).			

Schedule A (Form 990 or 990-EZ) 2018

Pai	<sup>₹ V</sup> Type III Non-Functionally Integrated 509	(a)(3) Supporting Org	anizations <sub>(continued)</sub>	
Secti	on D - Distributions			Current Year
1	Amounts paid to supported organizations to accomplish exe	mpt purposes		
2	Amounts paid to perform activity that directly furthers exemp	ot purposes of supported		
	organizations, in excess of income from activity			
3	Administrative expenses paid to accomplish exempt purpose	es of supported organization	าร	
4	Amounts paid to acquire exempt-use assets			
5	Qualified set-aside amounts (prior IRS approval required)			
6	Other distributions (describe in <b>Part VI</b> ). See instructions.			
7	Total annual distributions. Add lines 1 through 6.			
8	Distributions to attentive supported organizations to which the	he organization is responsiv	e	
	(provide details in <b>Part VI</b> ). See instructions.			
9	Distributable amount for 2018 from Section C, line 6			
10	Line 8 amount divided by line 9 amount			
		(i)	(ii)	(iii)
Secti	on E - Distribution Allocations (see instructions)	Excess Distributions	Underdistributions Pre-2018	Distributable Amount for 2018
1	Distributable amount for 2018 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2018 (reason-			
	able cause required- explain in Part VI). See instructions.			
3	Excess distributions carryover, if any, to 2018			
а	From 2013			
b	From 2014			
С	From 2015			
d	From 2016			
e	From 2017			
f	Total of lines 3a through e			
	Applied to underdistributions of prior years			
	Applied to 2018 distributable amount			
i	Carryover from 2013 not applied (see instructions)			
i	Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4	Distributions for 2018 from Section D,			
•	line 7:			
a	Applied to underdistributions of prior years			
	Applied to 2018 distributable amount			
	Remainder. Subtract lines 4a and 4b from 4.			
5	Remaining underdistributions for years prior to 2018, if			
3	any. Subtract lines 3g and 4a from line 2. For result greater			
	than zero, explain in <b>Part VI.</b> See instructions.			
6	· ·			
0	Remaining underdistributions for 2018. Subtract lines 3h			
	and 4b from line 1. For result greater than zero, explain in			
	Part VI. See instructions.			
7	Excess distributions carryover to 2019. Add lines 3j			
	and 4c.			
_8_	Breakdown of line 7:			
	Excess from 2014			
	Excess from 2015			
c	Excess from 2016			
	Excess from 2017			
6	Excess from 2018			

Schedule A (Form 990 or 990-EZ) 2018

#### Schedule B

or 990-PF

Department of the Treasury Internal Revenue Service

### **Schedule of Contributors**

► Attach to Form 990, Form 990-EZ, or Form 990-PF. Go to www.irs.gov/Form990 for the latest information.

INC.

OMB No. 1545-0047

Name of the organization THE GUILD FOR HUMAN SERVICES, Employer identification number

04 - 2104849

Organization type (check one): Filers of: Section: X = 501(c)(3) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. **General Rule** X For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. Special Rules For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year \_\_\_\_\_\_ 🕨 \$ \_ Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

Name of organization

Employer identification number

# THE GUILD FOR HUMAN SERVICES, INC.

04-2104849

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	I space is needed.	
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contributions	Type of contribution
1	JIANOS J. CORCORAN  12 ALICE BRADLEY LANE  FOXBOROUGH, MA 02035	\$5,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2	SUSAN L. CONNORS  38 DANIELS STREET  HOPEDALE, MA 01747	\$8,595.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3	BELMONT SAVINGS BANK FOUNDATION  2 LEONARD STREET  BELMONT, MA 02478	\$50,000.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contributions	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b)	(c) Total contributions	(d)
	Name, address, and ZIP + 4	\$	Person Payroll Noncash (Complete Part II for noncash contributions.)

Name of organization Employer identification number

# THE GUILD FOR HUMAN SERVICES, INC.

04 - 2104849

Part II	Noncash Property (see instructions). Use duplicate copies of Pa	art II if additional space is needed.	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		_	
		\$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
<del></del>			
		\$	

Schedule B (Form 990, 990-EZ, or 990-PF) (2018) Name of organization **Employer identification number** 04 - 2104849THE GUILD FOR HUMAN SERVICES, Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) Use duplicate copies of Part III if additional space is needed. (a) No. `fŕom Part I (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from Part I (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee

### **SCHEDULE D** (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

▶ Attach to Form 990.

►Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

THE GUILD FOR HUMAN SERVICES, INC. **Employer identification number** 04 - 2104849

Pa			ds or Accounts. Complete if the
	organization answered "Yes" on Form 990, Part IV, lin	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		. ,
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in		rised funds
	are the organization's property, subject to the organization's	-	
6	Did the organization inform all grantees, donors, and donor a		
	for charitable purposes and not for the benefit of the donor of	or donor advisor, or for any other purpos	se conferring
	impermissible private benefit?		Yes No
Pa	rt II Conservation Easements. Complete if the org	ganization answered "Yes" on Form 990	, Part IV, line 7.
1	Purpose(s) of conservation easements held by the organizat	ion (check all that apply).	
	Preservation of land for public use (e.g., recreation or e	education) Preservation of a his	storically important land area
	Protection of natural habitat	Preservation of a ce	ertified historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a quali	fied conservation contribution in the forr	n of a conservation easement on the last
	day of the tax year.		Held at the End of the Tax Year
а	Total number of conservation easements		2a
b	Total acreage restricted by conservation easements		2b
С	Number of conservation easements on a certified historic str	ructure included in (a)	2c
d	Number of conservation easements included in (c) acquired	after 7/25/06, and not on a historic struc	cture
	listed in the National Register		2d
3	Number of conservation easements modified, transferred, re	eleased, extinguished, or terminated by the	he organization during the tax
	year		
4	Number of states where property subject to conservation ea		-
5	Does the organization have a written policy regarding the pe		
	violations, and enforcement of the conservation easements i		
6	Staff and volunteer hours devoted to monitoring, inspecting,	handling of violations, and enforcing co	nservation easements during the year
7	Amount of expenses incurred in monitoring, inspecting, hand	dling of violations, and enforcing conserv	vation easements during the year
_	\$		4 1/ 1/ /- /- /- /-
8	Does each conservation easement reported on line 2(d) above		
•	and section 170(h)(4)(B)(ii)?		
9	In Part XIII, describe how the organization reports conservati	·	
	include, if applicable, the text of the footnote to the organiza	tion's financial statements that describe	es the organization's accounting for
Pa	rt III Organizations Maintaining Collections o	f Art Historical Treasures or	Other Similar Assets
ı u	Complete if the organization answered "Yes" on Form		Other Ohillian Assets.
12	If the organization elected, as permitted under SFAS 116 (AS		ement and halance sheet works of art
Ia	historical treasures, or other similar assets held for public ext	•	·
	the text of the footnote to its financial statements that descri		rance of public service, provide, if if art Alli,
h	If the organization elected, as permitted under SFAS 116 (AS		ant and halance sheet works of art historical
D	treasures, or other similar assets held for public exhibition, e		
		ducation, or research in furtherance of p	dublic service, provide the following amounts
	relating to these items:  (i) Revenue included on Form 990, Part VIII, line 1		<b>&gt;</b> \$
	(i) Hevenue included of Form 330, Fait viii, line I		<b>—</b> W
2	(ii) Assets included in Form 990, Part X		<b>&gt;</b> \$
2	(ii) Assets included in Form 990, Part X  If the organization received or held works of art, historical tree	easures, or other similar assets for financ	<b>&gt;</b> \$
2 a	(ii) Assets included in Form 990, Part X  If the organization received or held works of art, historical tre the following amounts required to be reported under SFAS 1	easures, or other similar assets for finance 16 (ASC 958) relating to these items:	

	t III Organizations Maintaining C	ollections of Ar					er Simil	ar Ass			ige Z
3	Using the organization's acquisition, accession								•		
Ū	(check all that apply):	511, 4114 511161 155514	0, 0110011	arry or tho	ronowing the	at alo a v	orgi illiodi il	400 01 10	3 0011001101		
а	Public exhibition	d		oan or ovel	nange progr	ame					
	Scholarly research			oan or exci Other	iange progr	airis					
b		е									
C	Preservation for future generations					. ,		. 5			
4	Provide a description of the organization's co							ose in Pa	art XIII.		
5	During the year, did the organization solicit or								٦.,		١
Do	to be sold to raise funds rather than to be ma								Yes		No
Pai	t IV Escrow and Custodial Arrang reported an amount on Form 990, Par		te if the o	organizatio	n answered	"Yes" oi	n Form 99	0, Part IV	, line 9, or		
1a	Is the organization an agent, trustee, custodia		iarv for c	ontribution	s or other as	ssets no	t included				
	on Form 990, Part X?		-						Yes		No
b	If "Yes," explain the arrangement in Part XIII a										
									Amount		
С	Beginning balance						1c				0.
d	Additions during the year						1d			1,84	
е	Distributions during the year						1e		24	1,84	<u> 17.</u>
f	Ending balance										0.
2a	Did the organization include an amount on Fo							E	Yes	X	No
b	If "Yes," explain the arrangement in Part XIII.	Check here if the ex	planation	n has been	provided or	Part XII	I				1
Pai	T V Endowment Funds. Complete if	the organization and	swered "	Yes" on Fo	rm 990, Par	t IV, line	10.				
		(a) Current year	<b>(b)</b> Pri	ior year	(c) Two yea	rs back	(d) Three	years back	(e) Four	years t	oack
1a	Beginning of year balance	1,115,824.	1,	041,015.	96	1,996.	1,0	005,085	. 1,	030,	971.
	Contributions										
	Net investment earnings, gains, and losses	55,854.		80,966.	8	3,141.	-	-39,194		-21,	954.
d	Grants or scholarships										
	Other expenditures for facilities										
	and programs	539,622.									
f	Administrative expenses			6,157.		4,122.		3,895		3 , 9	932.
	End of year balance	632,056.	1.	115,824.		1,015.	9	961,996	. 1,	005,	085.
2	Provide the estimated percentage of the curr				-	,					
	Board designated or quasi-endowment	one your one balance	%	, σοιαπτι (σ	ij) riola ao.						
	Permanent endowment 42.41	%	_′0								
D	Temporarily restricted endowment   5'										
C											
2-	The percentages on lines 2a, 2b, and 2c should be a seen and a see	=		ع امام ما مدم			Na : - : - : - : - : - : : : :				
3a	Are there endowment funds not in the posses	ssion of the organiza	ation that	are neid a	na aaministe	erea for	ine organi	zation	Г	v T	NI-
	by:									Yes	No X
	(i) unrelated organizations								3a(i)	-+	X
	(ii) related organizations								3a(ii)	$\rightarrow$	
b	If "Yes" on line 3a(ii), are the related organizar								3b		
4 Do:	Describe in Part XIII the intended uses of the tVI Land, Buildings, and Equipm		wment fu	ınds.							
Fai			Dort IV	line 11e C		n Dort V	line 10				
	Complete if the organization answered	i						1	(-I) DI		
	Description of property	(a) Cost or ot basis (investm		(b) Cost basis (			ccumulate preciation		(d) Book	value	1
12	Land	<u> </u>	iorit)		7,055.	ue	PICOIALIOI		4,347	7 . 0 5	55.
	Land		+		$\frac{7,033.}{6,926.}$	2	737,4	82	18,289	1/	14
	Buildings		-+	<u>,</u>	0,540.	<del></del>	, , , , +	52.	10,203	, ==	
	Leasehold improvements		+	1 01	0,198.		477,5	37.	533	2,66	51.
	Equipment Other		-+	-,	·, ± > 0 •		_ , , , , ,	<del>- ' •</del>	332	.,	<u> •</u>
	. Add lines 1a through 1e. (Column (d) must ed	<u></u>	X colum	n (B) line 1	0c.)				23,169	7,16	50.

Schedule D (Form 990) 2018

Schedule D (Form 990) 2018 THE GUILD F	OR HUMAN S	ERVICES.	TNC.	0.4	-2104849	Page
Part VII Investments - Other Securities.	011 110111111 0		11101		2101019	raye
Complete if the organization answered "Yes"	on Form 990. Part I\	/. line 11b. See Fo	orm 990. Part X	. line 12.		
(a) Description of security or category (including name of security)	(b) Book value				-of-year market v	/alue
(1) Financial derivatives					-	
(2) Closely-held equity interests						
(3) Other						
(A) LIMITED PARTNERSHIP						
(B) INTERESTS	2,979,3	67. END-	OF-YEAR	MARKET	VALUE	
(C) ALTERNATIVE OPPORTUNITIES						
(D) FUNDS	980,4	52. END-	OF-YEAR	MARKET	VALUE	
(E)						
(F)						
(G)						
(H)						
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)	3,959,8	19.				
Part VIII Investments - Program Related.		•				
Complete if the organization answered "Yes"	on Form 990, Part I\	/, line 11c. See Fo	rm 990, Part X	, line 13.		
(a) Description of investment	(b) Book value				-of-year market v	value
(1)						
(2)						
(3)						
(4)						
(5)						
(6)						
(7)						
(8)						
(9)						
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)						
Part IX Other Assets.						
Complete if the organization answered "Yes"	on Form 990, Part I\	/, line 11d. See Fo	orm 990, Part X	, line 15.		
(a)	Description				(b) Book va	alue
(1)						
(2)						
(3)						
(4)						
(5)						
(6)						
(7)						
(8)						
(9)						
Total. (Column (b) must equal Form 990, Part X, col. (B) line	e 15.)					
Part X Other Liabilities.						
Complete if the organization answered "Yes"	on Form 990, Part I\	/, line 11e or 11f. S	See Form 990,	Part X, line 25	<u> </u>	
1. (a) Description of liability		(b) Book val	ue			
(1) Federal income taxes						
(2) CAPITAL LEASE OBLIGATIONS		2,344,	981.			

(3) (4) (5) (6) (7) (8)

Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

2,344,981.

	t XI Reconciliation of Revenue per Audited Financial St  Complete if the organization answered "Yes" on Form 990, Part IV, I	line 12a.	Revenue per F		n.
	Total revenue, gains, and other support per audited financial statements			1	29,587,611
	Amounts included on line 1 but not on Form 990, Part VIII, line 12:	1.1	226 126		
	Net unrealized gains (losses) on investments		336,136.	4	
	Donated services and use of facilities			4	
	Recoveries of prior year grants			-	
d	Other (Describe in Part XIII.)			-	336,136
	Add lines 2a through 2d			2e	
3	Subtract line 2e from line 1			3	29,251,475
	Amounts included on Form 990, Part VIII, line 12, but not on line 1:	1.1	111 120		
	Investment expenses not included on Form 990, Part VIII, line 7b		111,130.	4	
	Other (Describe in Part XIII.)	4b		-	111 120
	Add lines 4a and 4b			4c	111,130
	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12		ь <b>Г</b>	5	29,362,605
Par	t XII Reconciliation of Expenses per Audited Financial S		n Expenses per	неш	ırn.
_	Complete if the organization answered "Yes" on Form 990, Part IV,			1	29,671,248
1	Total expenses and losses per audited financial statements			1	29,011,240
	Amounts included on line 1 but not on Form 990, Part IX, line 25:	ا م ا			
	Donated services and use of facilities			4	
b	Prior year adjustments			4	
С.	Other losses			4	
d	Other (Describe in Part XIII.)	•		1	١
	Add lines 2a through 2d			2e	29,671,248
3	Subtract line 2e from line 1			3	29,0/1,240
	Amounts included on Form 990, Part IX, line 25, but not on line 1:	1.1			
	Investment expenses not included on Form 990, Part VIII, line 7b			4	
	Other (Describe in Part XIII.)	4b		١.	,
	Add lines 4a and 4b			4c	20 671 249
	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line	18.)		5	29,671,248
	t XIII Supplemental Information.				
	de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide			4; Parl	t X, line 2; Part XI,
PAF	RT IV, LINE 1B:				
тнъ	E RECEIPTS AND DISBURSEMENTS REPRESENT	CERTAIN S	STATE-FUNDE	D P	ERSONAL

TO FURTHER ENHANCE THE MISSION OF THE ORGANIZATION AND PROVIDE FOR LONG-TERM STABILITY.

#### **SCHEDULE E**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

# **Schools**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 13, or Form 990-EZ, Part VI, line 48.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Open to Public

Name of the organization

THE GUILD FOR HUMAN SERVICES, INC.

Employer identification number 04-2104849

Inspection

$\neg$	t			
Pa			YES	N
	December over a provide the provided the provided provided the provide		ILS	Ľ
	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws,	١.,	x	
	other governing instrument, or in a resolution of its governing body?	1	Α.	
	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures,		₩.	
	catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?	2	X	L
}	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the			
	period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes			
	the policy known to all parts of the general community it serves? If "Yes," please describe. If "No," please explain.		l	
	If you need more space, use Part II THE ORGANIZATION PUBLISHES SUCH A STATEMENT ANNUALLY IN THE	3	X	
	BOSTON GLOBE AS PART OF THE MASSACHUSETTS ASSOCIATION OF			
	APPROVED PRIVATE SCHOOLS.			
	Does the organization maintain the following?			
a	Records indicating the racial composition of the student body, faculty, and administrative staff?	4a	Х	
	Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	4b	Х	Γ
	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student			Г
	admissions, programs, and scholarships?	4c	Х	
	Copies of all material used by the organization or on its behalf to solicit contributions?	4d	Х	Н
Ы				
d	If you answered "No" to any of the above, please explain. If you need more space, use Part II.	40		
d	If you answered "No" to any of the above, please explain. If you need more space, use Part II.	40		
	If you answered "No" to any of the above, please explain. If you need more space, use Part II.  Does the organization discriminate by race in any way with respect to:			
а	If you answered "No" to any of the above, please explain. If you need more space, use Part II.  Does the organization discriminate by race in any way with respect to:  Students' rights or privileges?	5a		
a	If you answered "No" to any of the above, please explain. If you need more space, use Part II.  Does the organization discriminate by race in any way with respect to: Students' rights or privileges?  Admissions policies?	5a 5b		
a b c	If you answered "No" to any of the above, please explain. If you need more space, use Part II.  Does the organization discriminate by race in any way with respect to: Students' rights or privileges? Admissions policies? Employment of faculty or administrative staff?	5a 5b 5c		
a b c	If you answered "No" to any of the above, please explain. If you need more space, use Part II.  Does the organization discriminate by race in any way with respect to:  Students' rights or privileges?  Admissions policies?  Employment of faculty or administrative staff?  Scholarships or other financial assistance?	5a 5b 5c 5d		
a b c d	If you answered "No" to any of the above, please explain. If you need more space, use Part II.  Does the organization discriminate by race in any way with respect to: Students' rights or privileges? Admissions policies? Employment of faculty or administrative staff? Scholarships or other financial assistance? Educational policies?	5a 5b 5c 5d 5e		
a b c d e f	If you answered "No" to any of the above, please explain. If you need more space, use Part II.  Does the organization discriminate by race in any way with respect to: Students' rights or privileges? Admissions policies? Employment of faculty or administrative staff? Scholarships or other financial assistance? Educational policies? Use of facilities?	5a 5b 5c 5d 5e 5f		
a b c d e f	If you answered "No" to any of the above, please explain. If you need more space, use Part II.  Does the organization discriminate by race in any way with respect to: Students' rights or privileges? Admissions policies? Employment of faculty or administrative staff? Scholarships or other financial assistance? Educational policies? Use of facilities? Athletic programs?	5a 5b 5c 5d 5e 5f 5g		
a b c d e f g	If you answered "No" to any of the above, please explain. If you need more space, use Part II.  Does the organization discriminate by race in any way with respect to: Students' rights or privileges? Admissions policies? Employment of faculty or administrative staff? Scholarships or other financial assistance? Educational policies? Use of facilities?	5a 5b 5c 5d 5e 5f		
a b c d e f	If you answered "No" to any of the above, please explain. If you need more space, use Part II.  Does the organization discriminate by race in any way with respect to: Students' rights or privileges? Admissions policies? Employment of faculty or administrative staff? Scholarships or other financial assistance? Educational policies? Use of facilities? Athletic programs? Other extracurricular activities?	5a 5b 5c 5d 5e 5f 5g		
a b c d e f g h	If you answered "No" to any of the above, please explain. If you need more space, use Part II.  Does the organization discriminate by race in any way with respect to: Students' rights or privileges? Admissions policies? Employment of faculty or administrative staff? Scholarships or other financial assistance? Educational policies? Use of facilities? Athletic programs? Other extracurricular activities?	5a 5b 5c 5d 5e 5f 5g	X	
a b c d e f g h	If you answered "No" to any of the above, please explain. If you need more space, use Part II.  Does the organization discriminate by race in any way with respect to: Students' rights or privileges? Admissions policies? Employment of faculty or administrative staff? Scholarships or other financial assistance? Educational policies? Use of facilities? Athletic programs? Other extracurricular activities? If you answered "Yes" to any of the above, please explain. If you need more space, use Part II.	5a 5b 5c 5d 5e 5f 5g 5h		
a b c d e f g h	If you answered "No" to any of the above, please explain. If you need more space, use Part II.  Does the organization discriminate by race in any way with respect to: Students' rights or privileges? Admissions policies? Employment of faculty or administrative staff? Scholarships or other financial assistance? Educational policies? Use of facilities? Athletic programs? Other extracurricular activities? If you answered "Yes" to any of the above, please explain. If you need more space, use Part II.  Does the organization receive any financial aid or assistance from a governmental agency? Has the organization's right to such aid ever been revoked or suspended?	5a 5b 5c 5d 5e 5f 5g 5h		
a b c d e f g h	If you answered "No" to any of the above, please explain. If you need more space, use Part II.  Does the organization discriminate by race in any way with respect to: Students' rights or privileges? Admissions policies? Employment of faculty or administrative staff? Scholarships or other financial assistance? Educational policies? Use of facilities? Athletic programs? Other extracurricular activities? If you answered "Yes" to any of the above, please explain. If you need more space, use Part II.	5a 5b 5c 5d 5e 5f 5g 5h		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or Form 990-EZ.

Schedule E (Form 990 or 990-EZ) 2018

Schedule E (Form 990 or 990-EZ) 2018 THE GUILD FOR HUMAN SERVICES, INC. 04-2104849 Page Part II Supplemental Information. Provide the explanations required by Part I, lines 3, 4d, 5h, 6b, and 7, as applicable.	је <b>2</b>
Also provide any other additional information.	
LINE 6 - EXPLANATION OF GOVERNMENT FINANCIAL AID:	
THE GUILD FOR HUMAN SERVICES, INC. IS A PRIVATE RESIDENTIAL/DAY SCHOOL	
APPROVED BY THE COMMONWEALTH OF MASSACHUSETTS DEPARTMENT OF ELEMENTARY AN	1D
SECONDARY EDUCATION AND, AS SUCH, RECEIVES FUNDING FROM VARIOUS STATE	
AGENCIES AND CITIES AND TOWNS BOTH WITHIN AND OUTSIDE MASSACHUSETTS.	

### **SCHEDULE J** (Form 990)

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

Department of the Treasury

Internal Revenue Service

THE GUILD FOR HUMAN SERVICES, INC. Employer identification number 04 - 2104849

Pa	art I Questions Regarding Compensation			
	·		Yes	No
<b>1</b> a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account  Personal services (such as maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,			
	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2		
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's			
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III.			
	Compensation committee			
	Independent compensation consultant Compensation survey or study			
	Form 990 of other organizations  X Approval by the board or compensation committee			
	Desire the control of			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			
•	organization or a related organization:	40		Х
a h	Receive a severance payment or change-of-control payment?  Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4a 4b		X
D	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		X
·	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.	70		
	The storage of lines 4a o, list the persons and provide the applicable amounts for each item in a trin.			
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of:			
а	The organization?	5a		Х
	Any related organization?	5b		X
	If "Yes" on line 5a or 5b, describe in Part III.			
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of:			
а	The organization?	6a		X
b	Any related organization?	6b		Х
	If "Yes" on line 6a or 6b, describe in Part III.			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments			
	not described on lines 5 and 6? If "Yes," describe in Part III	7		X
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			37
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		X
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		ĺ

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2018

Schedule J (Form 990) 2018

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i) (iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of	(B) Breakdown of W-2 and/or 1099-MISC compensation	SC compensation	(C) Retirement and	aldı	(E) Total of columns	(F) Compensation
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	orner deferred compensation	Denems	(a)-(i)(a)	in column (b) reported as deferred on prior Form 990
(1) AMY C. SOUSA	€	220,002.	0	0.	0	1,012.	221,014.	0
CHIEF EXECUTIVE OFFICER	≘	0	0	0	0	0	0	0
(2) MAUREEN COSTELLO-SHEA	<b>E</b>	151,154.	0	0	0	1,266.	152,420.	0
CHIEF PROGRAM OFFICER	(ii)	0	0	0.	0	0	0	0
	( <u>i</u> )							
	Ξ							
	Ξ							
	Œ							
	<u>(i)</u>							
	Ξ							
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	Ξ							
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Page 3

SCHEDULEK (Form 990)

Supplemental Information on Tax-Exempt Bonds

OMB No. 1545-0047

2018

Schedule K (Form 990) 2018 Yes No (i) Pooled financing Employer identification number × Open to Public Inspection ŝ (g) Defeased (h) On behalf 04 - 2104849å × Δ of issuer Yes Yes ŝ × Yes 2 14000000.EXISTING PROPERTI (f) Description of purpose O Yes Complete if the organization answered "Yes" on Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Part VI.
 to Form 990. Go to www.irs.gov/Form990 for instructions and the latest information. RETIRE DEBT CONTINUATIONS 2 B Yes (e) Issue price ,000, 520,091 13,950,000 14,000,000 (H × × ŝ 2016 AND 50 09/30/15 ⋖ (d) Date issued Yes (A) × × INC. FOR COLUMNS AGEN04-34318140000000000 (c) CUSIP# GUILD FOR HUMAN SERVICES Were the bonds issued as part of a refunding issue of tax-exempt bonds (or, For Paperwork Reduction Act Notice, see the Instructions for Form 990. Does the organization maintain adequate books and records to support the Were the bonds issued as part of a refunding issue of taxable bonds (or, if ΙŅ (b) Issuer EIN PART ► Attach to Form 990. issued prior to 2018, an advance refunding issue)? if issued prior to 2018, a current refunding issue)? SEE Has the final allocation of proceeds been made? Working capital expenditures from proceeds A DEVELOPMENT FINANCE Capital expenditures from proceeds Credit enhancement from proceeds Capitalized interest from proceeds Amount of bonds legally defeased Gross proceeds in reserve funds Proceeds in refunding escrows THE Issuance costs from proceeds Year of substantial completion final allocation of proceeds? (a) Issuer name Amount of bonds retired Other unspent proceeds MASSACHUSETTS Total proceeds of issue Other spent proceeds Name of the organization **Bond Issues** Proceeds Department of the Treasury Internal Revenue Service Partl Part II Ι¥ 9 Ŋ 4 ω 6 우 B Q ო 42 13 15 16 ₽ 4 4

INC.
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Schedule K (Form 990) 2018 THE GUILD FOR HUMAN SERVICES, Part III Private Business Use	INC.		04-2	04-2104849				Page 2
	<b> </b>			В	0		٥	
1 Was the organization a partner in a partnership, or a member of an LLC,	Yes		Yes	<b>№</b>	Yes	2	Yes	No
which owned property financed by tax-exempt bonds?		×						
2 Are there any lease arrangements that may result in private business use of		ļ						
bond-financed property?		×						
3a Are there any management or service contracts that may result in private		×						
business use of bond-financed property?		4						
b If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside								
counsel to review any management or service contracts relating to the financed property?								
c Are there any research agreements that may result in private business use of		1						
bond-financed property?		×						
d If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside								
counsel to review any research agreements relating to the financed property?								
4 Enter the percentage of financed property used in a private business use by								
entities other than a section 501(c)(3) organization or a state or local government		%		%		%		%
5 Enter the percentage of financed property used in a private business use as a result of								
unrelated trade or business activity carried on by your organization, another								
section 501(c)(3) organization, or a state or local government		%		%		%		%
6 Total of lines 4 and 5		%		%		%		%
Does the bond issue m		×						
8a Has there been a sale or disposition of any of the bond-financed property to a non-								
		×						
b If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed								
of		%		%		%		%
c If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections								
1.141-12 and 1.145-2?								
9 Has the organization established written procedures to ensure that all nonqualified								
bonds of the issue are remediated in accordance with the requirements under								
Regulations sections 1.141-12 and 1.145-2?	×							
Part IV Arbitrage								
	<b>V</b>			8	3			
1 Has the issuer filed Form 8038-1, Arbitrage Hebate, Yield Reduction and	Yes	ON :	Yes	S N	Yes	<b>%</b>	Yes	No
Penalty in Lieu of Arbitrage Rebate?		X						
2 If "No" to line 1, did the following apply?								
a Rebate not due yet?		×						
b Exception to rebate?		×						
c No rebate due?	×							
If "Yes" to line 2c, provide in Part VI the date the rebate computation was								
performed								
3 Is the bond issue a variable rate issue?		×						
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Part IV Arbitrage (Continued)								
	,	A		В		C	Ō	
4a Has the organization or the governmental issuer entered into a qualified	Yes	oN	Yes	No	Yes	No	Yes	No
hedge with respect to the bond issue?		X						
<b>b</b> Name of provider								
c Term of hedge								
d Was the hedge superintegrated?								
e Was the hedge terminated?								
5a Were gross proceeds invested in a guaranteed investment contract (GIC)?		×						
<b>b</b> Name of provider								
c Term of GIC								
d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?								
6 Were any gross proceeds invested beyond an available temporary period?		×						
7 Has the organization established written procedures to monitor the requirements of		Þ						
Section 1487  Procedures To Undertake Corrective Action		4						
		A		В		Jo	٥	
Has the organization established written procedures to ensure that violations of	Yes	<b>№</b>	Yes	S	Yes	8	Yes	No
federal tax requirements are timely identified and corrected through the voluntary								
closing agreement program if self-remediation isn't available under applicable								
regulations?		×						
emental Information. Provide ad	s on Schedul	e K. See inst	ructions					
	CE AGENCY	ICY						
SCRIPTION OF PURPOSE:								
RETIRE DEBT ON EXISTING PROPERTIES; ACQUIRE AND	RENOVATE	LE NEW	PROPERTY	ΓY				
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#### **SCHEDULE 0**

Internal Revenue Service

(Form 990 or 990-EZ)
Department of the Treasury

# Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

➤ Attach to Form 990 or 990-EZ.

➤ Go to www.irs.gov/Form990 for the latest information.

2018
Open to Public

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

THE GUILD FOR HUMAN SERVICES, INC.

Employer identification number 04-2104849

FORM 990, PART VI, SECTION B, LINE 11B:

THE ORGANIZATION'S CHIEF EXECUTIVE OFFICER, CHIEF FINANCIAL OFFICER AND FINANCE COMMITTEE REVIEW A DRAFT OF THE FORM 990, WHICH IS PREPARED BY THE ORGANIZATION'S INDEPENDENT ACCOUNTANTS. ANY RESULTANT COMMENTS AND CHANGES ARE INCORPORATED INTO THE FORM BY THE INDEPENDENT ACCOUNTANTS. A FINAL VERSION OF THE FORM 990 IS MADE AVAILABLE TO EACH MEMBER OF THE BOARD OF TRUSTEES PRIOR TO ITS FILING WITH THE IRS.

FORM 990, PART VI, SECTION B, LINE 12C:

EACH TRUSTEE IS REQUIRED TO COMPLETE A CONFLICT OF INTEREST DISCLOSURE STATEMENT ON AN ANNUAL BASIS.

FORM 990, PART VI, SECTION B, LINE 15:

COMPENSATION OF THE CHIEF EXECUTIVE OFFICER AND OFFICERS IS REVIEWED ON AN ANNUAL BASIS IN CONNECTION WITH THE ORGANIZATION'S BUDGETING PROCESS. THE BOARD OF TRUSTEES REVIEWS AND APPROVES THE COMPENSATION OF THE CHIEF EXECUTIVE OFFICER USING DATA FOR COMPARABLE ORGANIZATIONS. SUCH DELIBERATIONS AND DECISIONS ARE RECORDED IN THE MEETING MINUTES.

FORM 990, PART VI, SECTION C, LINE 19:

THE ORGANIZATION'S AUDITED FINANCIAL STATEMENTS ARE AVAILABLE TO THE PUBLIC VIA THE WEBSITES OF CERTAIN STATE REGULATORY AGENCIES AS WELL AS UPON REQUEST.