#### EXTENDED TO MAY 17, 2021

(Rev. January 2020)

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Inspection

▶ Do not enter social security numbers on this form as it may be made public. Department of the Treasury Internal Revenue Service

► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public

OMB No. 1545-0047

A	רטו נוופ	2 20 19 calendar year, or tax year beginning 000 1, 2019 and e	nuing U	ON 30, 2020	
В	Check if applicable	C Name of organization		D Employer identifi	cation number
	Addres	THE GUILD FOR HUMAN SERVICES, INC.			
	Name change	Doing business as		04-21048	49
	Initial return	Number and street (or P.O. box if mail is not delivered to street address)	Room/suite	E Telephone numbe	r
	Final return/	521 VIRGINIA ROAD		(781) 89	3-6000
	termin ated	City or town, state or province, country, and ZIP or foreign postal code		G Gross receipts \$	45,441,746.
Ļ	Ameno	CONCORD, MA 01/42		H(a) Is this a group re	
	Applic tion pendir			for subordinates	
		SAME AS C ABOVE		<b>H(b)</b> Are all subordinates in	
		empt status: X 501(c)(3) 501(c) ( ) ( (insert no.) 4947(a)(1) oi	r 527	If "No," attach a	list. (see instructions)
		e: WWW.GUILDHUMANSERVICES.ORG		H(c) Group exemption	
		organization: X Corporation Trust Association Other	<b>L</b> Year	of formation: 1952 N	State of legal domicile: MA
P	art I	Summary	OTTER		M17 111136331
9		Briefly describe the organization's mission or most significant activities: TO PR	COATDE	HIGH QUALI	TY HUMAN
Activities & Governance		SERVICES FOR PERSONS WITH SPECIAL NEEDS.		050/ 61/	
/eri		Check this box if the organization discontinued its operations or dispose			ssets.
ő				3	8
જ		Number of independent voting members of the governing body (Part VI, line 1b)			662
ties	1	Total number of individuals employed in calendar year 2019 (Part V, line 2a)			8
Ę		Total number of volunteers (estimate if necessary)			8,999.
Ac		Total unrelated business revenue from Part VIII, column (C), line 12			0,999.
	b	Net unrelated business taxable income from Form 990-T, line 39	·····		
Revenue		Contributions and sweats (Dort VIII line 11s)	-	Prior Year 106,648.	Current Year 235,081.
	1	Contributions and grants (Part VIII, line 1h)		28,550,916.	32,312,658.
	1	Program service revenue (Part VIII, line 2g)		485,196.	828,302.
Be		Investment income (Part VIII, column (A), lines 3, 4, and 7d) Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		219,845.	218,747.
	1			29,362,605.	33,594,788.
_	$\overline{}$	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)  Grants and similar amounts paid (Part IX, column (A), lines 1-3)		0.	0.
	1			0.	0.
'n	l	Colorina ather commencation applement benefits (Dort IV, column (A) lines (E10)		22,902,240.	25,540,867.
Se	162	Professional fundraising fees (Part IX, column (Δ), line 11e)		0.	0.
Expenses	h	Professional fundraising fees (Part IX, column (A), line 11e)  Total fundraising expenses (Part IX, column (D), line 25)	9.	•	
Ж	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		6,769,008.	6,962,132.
		Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		29,671,248.	32,502,999.
		Revenue less expenses. Subtract line 18 from line 12		-308,643.	1,091,789.
Or Sec	3			ginning of Current Year	End of Year
ets	20	Total assets (Part X, line 16)		41,488,329.	42,126,343.
ASS	21	Total liabilities (Part X. line 26)		21,937,971.	21,862,546.
Net Assets or Find Balances	22	Net assets or fund balances. Subtract line 21 from line 20		19,550,358.	20,263,797.
P	art II	Signature Block		· · ·	, ,
Unc	ler pena	Ities of perjury, I declare that I have examined this return, including accompanying schedules	and statem	ents, and to the best of m	y knowledge and belief, it is
true	e, correc	t, and complete. Declaration of preparer (other than officer) is based on all information of whi	ch preparer	has any knowledge.	
Sig	ın	Signature of officer		Date	
He	re	AMY C. SOUSA, CHIEF EXECUTIVE OFFICER			
		Type or print name and title			
		Print/Type preparer's name Preparer's signature		Date Check	PTIN
Pai	d	STEPHEN M. SNOW		if self-employ	
Pre	parer	Firm's name LEONARD, MULHERIN & GREENE, P.C.		Firm's EIN ▶	04-3108635
Use	Only	Firm's address 625 GROVE STREET			
		BRAINTREE, MA 02184		Phone no. (7	81) 356-4800
Ма	y the IF	RS discuss this return with the preparer shown above? (see instructions)			X Yes No

4c	I Other	program	services	(Describe	on	Schedu	ıle	O.)	Ì
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) (Revenue \$ including grants of \$

Total program service expenses

30,671,783.

# Form 990 (2019) THE GUILD FO

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?		37	
	If "Yes," complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Λ	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			x
4	public office? If "Yes," complete Schedule C, Part I	3		Λ
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		x
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
3	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			X
_	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II.	7		X
0	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			22
8	Schedule D, Part III	8		x
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for	-		
5	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9	х	
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments			
	or in quasi endowments? If "Yes," complete Schedule D, Part V	10	Х	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	Х	
b	Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total		37	
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	Х	
С	Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total			X
٦	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII  Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in	11c		- 1
u	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		x
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		X
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a	Х	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			l
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	77	X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	Х	v
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		Х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any	1710		
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
00	complete Schedule G, Part III	19		X
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
) 21	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?  Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or	20b		
21	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		x
	democracy government on that the country country, mile to in the control of the control of the country country, and the country countr	<u> </u>		

# Form 990 (2019) THE GUILD FOR HUMA Part IV Checklist of Required Schedules (continued)

			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		Х
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete		37	
04 -	Schedule J	23	Х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a	х	
h	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		Х
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		Х
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		Х
<b>2</b> 5a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			37
	Schedule L, Part I	25b		Х
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current			
	or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? <i>If</i> "Yes," <i>complete Schedule L, Part II</i>	26		X
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee,			<del></del>
	creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			
	entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions, for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If			
	"Yes," complete Schedule L, Part IV	28a		X
	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		X
С	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b?			X
29	"Yes," complete Schedule L, Part IV  Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	28c 29		X
30	Did the organization receive more than \$25,000 in non-cash contributions? If res, complete schedule in	29		
00	contributions? If "Yes," complete Schedule M	30		х
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			v
0.5	Part V, line 1	34		X
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?  If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity	35a		
ט	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?	000		
	If "Yes," complete Schedule R, Part V, line 2	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		Х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?			
Da	Note: All Form 990 filers are required to complete Schedule O	38	X	
Pa				
	Check if Schedule O contains a response or note to any line in this Part V			NI-
1.	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable		Yes	No
	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 1b 0			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1c		

## 2019) THE GUILD FOR HUMAN SERVICES, INC. Statements Regarding Other IRS Filings and Tax Compliance (continued) Part V

				Yes	No				
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,								
	filed for the calendar year ending with or within the year covered by this return	662							
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	🚅	2b	X					
	Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)								
	Did the organization have unrelated business gross income of \$1,000 or more during the year?	·····	3a	Х					
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O	<u>L</u>	3b	X	<u> </u>				
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a								
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?		4a		X				
b	If "Yes," enter the name of the foreign country								
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).				37				
5a	, , , , , , , , , , , , , , , , , , , ,		5a		X				
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		5b		Х				
	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?		5с		<u> </u>				
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solici				х				
	any contributions that were not tax deductible as charitable contributions?	······	6a						
р	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts		<u>.                                    </u>		1				
7	were not tax deductible?	·····	6b						
7	Organizations that may receive deductible contributions under section 170(c).	avor2	7.		Х				
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the partly for goods and services provided to the partly for goods and services provided?	_	7a 7b		- 25				
b	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required	·····-	70						
C	to file Form 8282?	.	7c		х				
d	If "Yes," indicate the number of Forms 8282 filed during the year		,,						
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		7e						
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		7f		Х				
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required	·····	7g		X				
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098		7h						
_	8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the								
sponsoring organization have excess business holdings at any time during the year?									
9	Sponsoring organizations maintaining donor advised funds.	····	8						
а	Did the sponsoring organization make any taxable distributions under section 4966?	9	9a						
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	_	9b						
10	Section 501(c)(7) organizations. Enter:								
а	Initiation fees and capital contributions included on Part VIII, line 12 10a								
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b								
11									
а	Gross income from members or shareholders								
b	Gross income from other sources (Do not net amounts due or paid to other sources against								
	amounts due or received from them.)								
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	1	I2a						
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year								
13	Section 501(c)(29) qualified nonprofit health insurance issuers.								
а	Is the organization licensed to issue qualified health plans in more than one state?	1	l3a						
	Note: See the instructions for additional information the organization must report on Schedule O.								
b	Enter the amount of reserves the organization is required to maintain by the states in which the								
	organization is licensed to issue qualified health plans								
	Enter the amount of reserves on hand				v				
14a	· · · · · · · · · · · · · · · · · · ·	·····	l4a		Х				
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O	1	l4b		<u> </u>				
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or		<u>,</u>		X				
	excess parachute payment(s) during the year?	<u>F</u>	15		Λ				
16	If "Yes," see instructions and file Form 4720, Schedule N.		16		х				
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	F	16		$\Lambda$				
	If "Yes," complete Form 4720, Schedule O.								

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

If there are material differences in voting rights among members of the governing body, or if the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule 0.  b Enter the number of voting members included on line 1a, above, who are independent  Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, directors, trustees, or key employees to a management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?  Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?  Did the organization become aware during the year of a significant diversion of the organization's assets?  Did the organization have members or stockholders?  Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?  Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  Are governing body?  Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  The governing body?  But the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  The governing body?  But the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  But the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  But the organization contemporaneously document the meetings held or written actions undertaken during th	es No  X  X  X  X  X  X  X  X  X
It be the number of voting members of the governing body at the end of the tax year  If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule 0.  b Enter the number of voting members included on line 1a, above, who are independent  Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employees to a management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?  Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?  Did the organization have members or stockholders?  Did the organization have members or stockholders?  Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?  Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  The governing body?  B Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  The governing body?  B Each committee with authority to act on behalf of the governing body?  B Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	X X X X X
If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule 0.  b Enter the number of voting members included on line 1a, above, who are independent	X X X X X
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2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?  3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?  4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?  5 Did the organization become aware during the year of a significant diversion of the organization's assets?  6 Did the organization have members or stockholders?  6 Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?  7 Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or persons other than the governing body?  8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  a The governing body?  8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  a The governing body?  8 Did the organization that unthority to act on behalf of the governing body?  9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O  9 Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	X X X X X
officer, director, trustee, or key employee?  3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?  4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?  5 Did the organization become aware during the year of a significant diversion of the organization's assets?  6 Did the organization have members or stockholders?  7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?  7a Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  a The governing body?  8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  a The governing body?  8 Dia the organization with authority to act on behalf of the governing body?  9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O  9 Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	X X X X X
Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?  Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?  Did the organization become aware during the year of a significant diversion of the organization's assets?  Did the organization have members or stockholders?  Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?  Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  The governing body?  Beach committee with authority to act on behalf of the governing body?  Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	X X X X X
Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?  Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?  Did the organization become aware during the year of a significant diversion of the organization's assets?  Did the organization have members or stockholders?  Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?  Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  The governing body?  Beach committee with authority to act on behalf of the governing body?  Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	X X X X
Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?  Did the organization become aware during the year of a significant diversion of the organization's assets?  Did the organization have members or stockholders?  Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?  Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  The governing body?  Beach committee with authority to act on behalf of the governing body?  Beach committee with authority to act on behalf of the governing body?  Beach committee with authority to act on behalf of the governing body?  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	X X X X
Did the organization become aware during the year of a significant diversion of the organization's assets?  Did the organization have members or stockholders?  Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?  Did the organization decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  The governing body?  Bab Each committee with authority to act on behalf of the governing body?  Bab Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	X X X X
Did the organization have members or stockholders?  Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?  Did the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  The governing body?  Did the organization to ontemporaneously document the meetings held or written actions undertaken during the year by the following:  The governing body?  Bab  Distance any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	X X X
Ta Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?  b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  a The governing body?  b Each committee with authority to act on behalf of the governing body?  9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	X X X
Ta Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?  b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  a The governing body?  b Each committee with authority to act on behalf of the governing body?  9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	X X
b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  a The governing body?  b Each committee with authority to act on behalf of the governing body?  9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	X X
persons other than the governing body?  8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  a The governing body?  b Each committee with authority to act on behalf of the governing body?  9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	X
Bolid the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  a The governing body?  b Each committee with authority to act on behalf of the governing body?  9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	X
Bolid the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  a The governing body?  b Each committee with authority to act on behalf of the governing body?  9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	X
b Each committee with authority to act on behalf of the governing body?  9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)  10a Did the organization have local chapters, branches, or affiliates?  10a	X
b Each committee with authority to act on behalf of the governing body?  9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)  10a Did the organization have local chapters, branches, or affiliates?  10a	
organization's mailing address? If "Yes," provide the names and addresses on Schedule O  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)  10a Did the organization have local chapters, branches, or affiliates?  10a	X
Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)  10a Did the organization have local chapters, branches, or affiliates?  10a	X
10a Did the organization have local chapters, branches, or affiliates?  10a Did the organization have local chapters branches or affiliates?	
10a Did the organization have local chapters, branches, or affiliates?	
	es No
h If "Ves " did the organization have written policies and procedures governing the activities of such chanters, affiliates	X
b in res, and the organization have written policies and procedures governing the activities of such chapters, animates,	
and branches to ensure their operations are consistent with the organization's exempt purposes?	
11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	X
<b>b</b> Describe in Schedule O the process, if any, used by the organization to review this Form 990.	.
	X
, , , , , , , , , , , , , , , , , , , ,	X
c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe	.,
	X
	X
	X
15 Did the process for determining compensation of the following persons include a review and approval by independent	
persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	
, , , , , , , , , , , , , , , , , , , ,	X
	X
If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).	
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a	Х
taxable entity during the year?	^_
<b>b</b> If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation	
in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's	
exempt status with respect to such arrangements? 16b	
Section C. Disclosure  17 List the states with which a copy of this Form 990 is required to be filed ►MA	
	vailable
Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) and for public inspection. Indicate how you made these available. Check all that apply.	valiable
Own website	
	al
	21
statements available to the public during the tay year	
statements available to the public during the tax year.  20 State the name address, and telephone number of the person who possesses the organization's books and records	
statements available to the public during the tax year.  20 State the name, address, and telephone number of the person who possesses the organization's books and records   IVETTE RODRIGUEZ, CFO - (781) 893-6000	

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

See instructions for the order in which to list the persons above.

(A)	(B)	(C)						(D)	(E)	(F)
Name and title	Average	(do		Pos	ition	l than	one	Reportable	Reportable	Estimated
	hours per	box	ox, unless pers			is bot	h an	compensation	compensation	amount of
	week (list any	-	T			T	100,	from the	from related organizations	other compensation
	hours for	Individual trustee or director				p		organization	(W-2/1099-MISC)	from the
	related	tee or	ıstee			ensate		(W-2/1099-MISC)	,	organization
	organizations	al trus	nal trı		loyee	omp				and related
	below	lividu	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			organizations
(1) THOMAS P. CORCORAN	line) 5 • 0 0	트	l Si	#0	ā.	흜틃	훈			
PRESIDENT	3.00	X		x				0.	0.	0.
(2) CLIFF MEIJER	5.00	^		^				0.	0.	<u> </u>
TREASURER	3.00	X		X				0.	0.	0.
(3) SUSAN L. CONNORS, MD	5.00	122						0.	0.	
CLERK	3.00	X		x				0.	0.	0.
(4) CLAUDIA DE PIANTE VICIN	1.00	123							<u> </u>	
TRUSTEE	100	X						0.	0.	0.
(5) VALERIE FRISSORA	1.00									
TRUSTEE		X						0.	0.	0.
(6) MICHAEL D. MCDONNELL	1.00									
TRUSTEE		Х						0.	0.	0.
(7) AMY O'DOHERTY	1.00									
TRUSTEE		Х						0.	0.	0.
(8) MICHELLE PETERS	1.00									
TRUSTEE		Х						0.	0.	0.
(9) AMY C. SOUSA	40.00									
CHIEF EXECUTIVE OFFICER				Х				220,405.	0.	404.
(10) IVETTE RODRIGUEZ	40.00									
CHIEF FINANCIAL OFFICER				Х				145,376.	0.	4,998.
(11) MAUREEN COSTELLO-SHEA	40.00	1							_	
CHIEF PROGRAM OFFICER						Х		150,466.	0.	3,737.
(12) MICHAEL CLONTZ	40.00							440 444		
CHIEF OPERATING OFFICER	40.00					Х		142,144.	0.	7,222.
(13) STEVEN BELEC	40.00					l		100 506	•	4 444
CHIEF ADMISSIONS OFFICER	40.00					X		122,596.	0.	4,114.
(14) JENNIFER MAGNUSON	40.00	4				37		112 107	0	C 0CF
CHIEF CLINICAL OFFICER		-	-	_		Х	_	113,107.	0.	6,965.
		1								
		$\vdash$					$\vdash$			
		1								
		$\vdash$	$\vdash$	$\vdash$	$\vdash$	$\vdash$	$\vdash$			
		1								
				_				l		- 000

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	Section A. Onicers, Directors, Trus	tees, key Em	pioy	ees	, an	и пі	gne	St C	Joinpensaled Employe	es (continueu)				
	(A)	(B)			(0	C)			(D)	(E)			(F)	
	Name and title	Average	(do		Pos		than	ono	Reportable	Reportable	,	Es	timate	ed
		hours per	box	, unle	ss pe	rson	is bot	h an	·	compensation	on	an	nount	of
		week	offic	cer ar	nd a d	lirecto	or/trus	tee)	from	from related	t l		other	
		(list any	director						the	organization	s	com	pensa	ation
		hours for	r dire				ted		organization	(W-2/1099-MIS	SC)	fr	om th	e
		related	tee o	nstee			en sa		(W-2/1099-MISC)			org	anizat	tion
		organizations	Itrus	nal tr		oyee	dwo					an	d relat	ted
		below	Individual trustee or	Institutional trustee	Ser	Key employee	Highest compensated employee	ner				orga	anizati	ons
		line)	ib	Inst	Officer	Key	High	Former						
					$\vdash$									
			-											
			-											
			-											
	Subtotal								894,094.		0.	2	7,4	40.
	Total from continuation sheets to Part VI							_	0.		0.	2	7 /	0.
	Total (add lines 1b and 1c)								894,094.				/,4	40.
2	Total number of individuals (including but n	ot limited to th	nose	liste	ed a	bove	e) wł	no r	eceived more than \$100	,000 of reportab	le			_
	compensation from the organization												V	6
											ı		Yes	No
3	Did the organization list any former officer,	•	-	кеу е	emp	loye	e, o	r hiç	ghest compensated emp	loyee on				
	line 1a? If "Yes," complete Schedule J for s											3		X
4	For any individual listed on line 1a, is the su													
	and related organizations greater than \$150	0,000? If "Yes,	" co	mple	ete S	Sche	edule	e J :	for such individual			4	X	
5	Did any person listed on line 1a receive or a	accrue compe	nsat	ion 1	rom	any	/ unr	elat	ted organization or indivi	dual for services	;			
	rendered to the organization? If "Yes," com	plete Schedul	e J f	or s	uch	pers	son .					5		X
Sec	tion B. Independent Contractors													
1	Complete this table for your five highest co	mpensated in	depe	ende	ent c	onti	racto	ors 1	that received more than	\$100,000 of con	npens	ation 1	rom	
	the organization. Report compensation for	the calendar y	ear (	endi	ng v	vith	or w	ithi	n the organization's tax	/ear.				
	<b>(A)</b> Name and business	address							<b>(B)</b> Description of s	envices	C	(C ompe		nn.
BRO	DADLEAF SERVICES, INC.							$\dashv$	Becomplient	CIVIOCO		ompo	Toutio	
6 1	FORTUNE DRIVE, BILLERIO				1				IT SUPPORT			296,041.		
	HANCED PSYCHIATRIC SER									EALTH				
	CONVERSE AVENUE, NEWTO								SERVICES			17	9,4	00.
	DDLESEX GREEN PARK MAN		-		St	JMI	MEI							
STI	STREET, 2ND FLOOR, BOSTON, MA 02110								PROPERTY MAN	AGEMENT		10	3,3	65.

Total number of independent contractors (including but not limited to those listed above) who received more than

\$100,000 of compensation from the organization

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Part VIII Statement of Revenue

			Check if Schedule O	cont	ains a ı	response	or note to any lin	ne in this Part VIII			
								(A)	(B)	(C)	( <b>D</b> ) Revenue excluded
								Total revenue	Related or exempt function revenue	Unrelated business revenue	from tax under
									Tarrottorretorrac	Basilioso lovellas	sections 512 - 514
nts nts	1	а	Federated campaigns			1a					
Contributions, Gifts, Grants and Other Similar Amounts		b	Membership dues			1b					
s, G			Fundraising events			1c					
Sift lar			Related organizations			1d					
imi		е	Government grants (contr	ibuti	ions)	1e	130,000.				
tior S		f	All other contributions, gifts,	grant	ts, and						
the			similar amounts not included	abov	/e	1f	105,081.				
d O		g	Noncash contributions included in	lines	1a-1f	1g \$	3,600.				
a C		h	Total. Add lines 1a-1f		<u></u>			235,081.			
							Business Code				
9	2	а	PROGRAM SERVICE FEE	S			611600	32,312,658.	32,312,658.		
e Zi		b									
Se		С									
eve		d									
Program Service Revenue		е									
<u> </u>		f	All other program service	reve	nue						
			Total. Add lines 2a-2f					32,312,658.			
	3		Investment income (include								
			other similar amounts)					210,431.		8,999.	201,432.
	4		Income from investment of								
	5		Royalties								
						Real	(ii) Personal				
	6	а	Gross rents	6a							
			Less: rental expenses	6b							
		С	Rental income or (loss)	6с							
		d	Net rental income or (loss)								
	7	а	Gross amount from sales of		(i) Se	ecurities	(ii) Other				
			assets other than inventory	7a	12,4	64,829.					
		b	Less: cost or other basis								
ne			and sales expenses	7b	11,8	46,958.					
Ven		С	Gain or (loss)			17,871.					
Other Revenue			Net gain or (loss)					617,871.			617,871.
her			Gross income from fundraising								
₽			including \$			of					
			contributions reported on								
			Part IV, line 18			8a					
		b	Less: direct expenses								
		С	Net income or (loss) from	fund	Iraising	events					
	9	а	Gross income from gamin	g ac	tivities	. See					
			Part IV, line 19			9a					
		b	Less: direct expenses								
		С	Net income or (loss) from	gam	ing act	ivities					
	10	а	Gross sales of inventory, I	ess	returns	, [					
			and allowances			10a					
		b	Less: cost of goods sold								
			Net income or (loss) from								
S			,				Business Code				
Miscellaneous Revenue	11	а	OTHER REVENUE				611600	218,747.	218,747.		
ane		b									
eve		С									
Mis		d	All other revenue								
~			Total. Add lines 11a-11d					218,747.			
	12		Total revenue. See instructio					33,594,788.	32,531,405.	8,999.	819,303.

#### Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

	Check if Schedule O contains a respor	aso or note to any line in	thic Dart IV	<i>γ</i> ( <i>γ</i>	
Do	not include amounts reported on lines 6b,	(A)	(B)	(C)	(D)
	8b, 9b, and 10b of Part VIII.	Total expenses	Program service	Management and	Fundraising
			expenses	general expenses	expenses
1	Grants and other assistance to domestic organizations				
	and domestic governments. See Part IV, line 21				
2	Grants and other assistance to domestic				
	individuals. See Part IV, line 22				
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees	393,658.		393,658.	
6	Compensation not included above to disqualified	, , , , , , ,		, , , , , ,	
U	persons (as defined under section 4958(f)(1)) and				
_	persons described in section 4958(c)(3)(B)	20,809,449.	20,315,883.	459,117.	34,449.
7	Other salaries and wages	40,000,445.	40,J1J,00J.	#JJ, 11/•	34,443.
8	Pension plan accruals and contributions (include				
	section 401(k) and 403(b) employer contributions)	2 220 402	2 052 100		4 156
9	Other employee benefits	2,332,123.	2,253,188.	74,779.	4,156. 4,224.
10	Payroll taxes	2,005,637.	1,922,088.	79,325.	4,224.
11	Fees for services (nonemployees):				
а	Management				
	Legal	28,491.		28,491.	
	Accounting	49,000.		49,000.	
	Lobbying				
	Professional fundraising services. See Part IV, line 17				
	Investment management fees				
	Other. (If line 11g amount exceeds 10% of line 25,				
9	column (A) amount, list line 11g expenses on Sch 0.)	302,341.	302,341.		
40	i i	302/3110	302/3110		
12	Advertising and promotion				
13	Office expenses				
14	Information technology				
15	Royalties	2 542 476	2 515 105	20 201	
16	Occupancy	2,543,476.	2,515,195.	28,281.	
17	Travel	571,368.	571,059.	309.	
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings				
20	Interest	171,700.		171,700.	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	1,094,576.	1,076,060.	18,516.	
23	Insurance	39,484.		39,484.	
24	Other expenses. Itemize expenses not covered				
	above (List miscellaneous expenses on line 24e. If				
	line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а	OTHER ADMIN. COSTS	719,150.	274,250.	444,900.	
b	PROGRAM - MEALS	594,281.	594,281.	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
C	PROGRAM SUPPLIES & MATE	499,583.	499,583.		
d	PROGRAM - STAFF TRAININ	98,708.	98,678.	30.	
		249,974.	249,177.	797.	
	All other expenses Total functional expenses. Add lines 1 through 24e	32,502,999.	30,671,783.	1,788,387.	42,829.
25	-	34,304,333.	30,011,103.	±,100,301•	±4,049•
26	Joint costs. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				- 000
93201	0 01-20-20				Form <b>990</b> (2019)

# Form 990 (2019) Part X Balance Sheet

Pa	rt X	Balance Sheet			
		Check if Schedule O contains a response or note to any line in this Part X			
			<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash - non-interest-bearing	1,667,358.	1	1,742,818.
	2	Savings and temporary cash investments		2	
	3	Pledges and grants receivable, net		3	
	4	Accounts receivable, net	1,549,840.	4	3,101,643.
	5	Loans and other receivables from any current or former officer, director,			
		trustee, key employee, creator or founder, substantial contributor, or 35%			
		controlled entity or family member of any of these persons		5	
	6	Loans and other receivables from other disqualified persons (as defined			
		under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
ţ	7	Notes and loans receivable, net		7	
Assets	8	Inventories for sale or use		8	
Ř	9	Prepaid expenses and deferred charges	204,827.	9	43,377.
	10a	Land, buildings, and equipment: cost or other			
		basis. Complete Part VI of Schedule D 10a 26,702,828.			
	b	Less: accumulated depreciation 10b 4,309,595.	23,169,160.	10c	22,393,233.
	11	Investments - publicly traded securities	10,895,052.	11	10,396,681.
	12	Investments - other securities. See Part IV, line 11	3,959,819.	12	4,406,618.
	13	Investments - program-related. See Part IV, line 11		13	
	14	Intangible assets		14	
	15	Other assets. See Part IV, line 11	42,273.	15	41,973.
	16	Total assets. Add lines 1 through 15 (must equal line 33)	41,488,329.	16	42,126,343.
	17	Accounts payable and accrued expenses	2,022,249.	17	2,191,648.
	18	Grants payable		18	
	19	Deferred revenue	2,354.	19	5,239.
	20	Tax-exempt bond liabilities	13,322,487.	20	13,010,346.
	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
es	22	Loans and other payables to any current or former officer, director,			
Liabilities		trustee, key employee, creator or founder, substantial contributor, or 35%			
iab		controlled entity or family member of any of these persons		22	
_	23	Secured mortgages and notes payable to unrelated third parties	4,245,900.	23	4,354,305.
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third			
		parties, and other liabilities not included on lines 17-24). Complete Part X	0 244 001		0 201 000
		of Schedule D	2,344,981.	25	2,301,008.
	26	Total liabilities. Add lines 17 through 25	21,937,971.	26	21,862,546.
S		Organizations that follow FASB ASC 958, check here ▶ X			
nce		and complete lines 27, 28, 32, and 33.	10 004 062		10 700 102
ala	27	Net assets without donor restrictions	18,904,063.	27	19,780,103. 483,694.
В	28	Net assets with donor restrictions	646,295.	28	403,094.
Ë		Organizations that do not follow FASB ASC 958, check here			
o		and complete lines 29 through 33.			
ets	29	Capital stock or trust principal, or current funds		29	
\SS(	30	Paid-in or capital surplus, or land, building, or equipment fund		30	
Net Assets or Fund Balances	31	Retained earnings, endowment, accumulated income, or other funds	19,550,358.	31	20,263,797.
ž	32	Total net assets or fund balances		32	
	33	Total liabilities and net assets/fund balances	41,488,329.	33	42,126,343.

Form **990** (2019)

Pa	rt XI Reconciliation of Net Assets								
	Check if Schedule O contains a response or note to any line in this Part XI								
1	Total revenue (must equal Part VIII, column (A), line 12)	1	33,59						
2	Total expenses (must equal Part IX, column (A), line 25)	2	32,50						
3	Revenue less expenses. Subtract line 2 from line 1	3	1,09						
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	19,55						
5	Net unrealized gains (losses) on investments 5								
6	Donated services and use of facilities 6								
7	Investment expenses	7	-84,706						
8	Prior period adjustments	8							
9	Other changes in net assets or fund balances (explain on Schedule O)								
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,								
	column (B))	10	20,26	3,7	97.				
Pa	rt XII Financial Statements and Reporting								
	Check if Schedule O contains a response or note to any line in this Part XII				Ш				
				Yes	No				
1	Accounting method used to prepare the Form 990: Cash X Accrual Other								
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule								
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		X				
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	d on a							
	separate basis, consolidated basis, or both:								
	Separate basis Consolidated basis Both consolidated and separate basis								
b	Were the organization's financial statements audited by an independent accountant?		2b	X					
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat	e basis,							
	consolidated basis, or both:								
	Separate basis Consolidated basis Both consolidated and separate basis								
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the			l					
	review, or compilation of its financial statements and selection of an independent accountant?		2c	X					
	If the organization changed either its oversight process or selection process during the tax year, explain on Sch								
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si	ngle Audit							
	Act and OMB Circular A-133?		За		X				
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required	ired audit							
	or audits, explain why on Schedule O and describe any steps taken to undergo such audits		3b						

Form **990** (2019)

#### **SCHEDULE A**

(Form 990 or 990-EZ)

Name of the organization

Department of the Treasury Internal Revenue Service

Total

## **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

**Employer identification number** 

THE GUILD FOR HUMAN SERVICES, INC. 04 - 2104849Reason for Public Charity Status (All organizations must complete this part.) See instructions. Part I The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 11 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV. Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type III, Type III functionally integrated, or Type III non-functionally integrated supporting organization. f Enter the number of supported organizations Provide the following information about the supported organization(s). (iv) Is the organization listed (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other your governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) Yes No above (see instructions))

# Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🖊	(a) 2015	<b>(b)</b> 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
1	Gifts, grants, contributions, and						_
	membership fees received. (Do not						
	include any "unusual grants.")						
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3						
	The portion of total contributions						
_	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
6	Public support. Subtract line 5 from line 4.						
	etion B. Total Support						
	ndar year (or fiscal year beginning in)	(a) 2015	<b>(b)</b> 2016	(c) 2017	(d) 2018	<b>(e)</b> 2019	(f) Total
	Amounts from line 4	(4) 2010	(6) 2010	(0) 2017	(a) 2010	(6) 2013	(i) Total
	Gross income from interest.						
O	dividends, payments received on						
	securities loans, rents, royalties,						
0	and income from similar sources						
9	Net income from unrelated business						
	activities, whether or not the						
40	business is regularly carried on						_
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI.)						
	Total support. Add lines 7 through 10		<u> </u>			10	
	Gross receipts from related activities,	•	,			12	_
13	First five years. If the Form 990 is for				•		
Sec	organization, check this box and stopetion C. Computation of Publi	c Support Pe	rcentage				<b>_</b>
	Public support percentage for 2019 (li			oolumn (f))		14	%
	Public support percentage from 2018					15	<del></del>
	33 1/3% support test - 2019. If the o						
100	stop here. The organization qualifies a	-					
h	33 1/3% support test - 2018. If the o						
~	and <b>stop here.</b> The organization quali						■ ■
172	10% -facts-and-circumstances test						or more
. <i>r</i> a	and if the organization meets the "fact						
	meets the "facts-and-circumstances"						
h	10% -facts-and-circumstances test						
IJ	more, and if the organization meets th	-					
	organization meets the "facts-and-circ				-		
12	<b>Private foundation.</b> If the organization						
10	atc roundation. If the organization	I GIG HOL CHECK a	DON OIT III TO, TO	oa, 100, 17a, 01 17	D, DIROK HIIS DOX	and see mistruction	·

#### Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Se	ction A. Public Support	, ,	,				
Cale	endar year (or fiscal year beginning in) 🕨	(a) 2015	<b>(b)</b> 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")						
2	Gross receipts from admissions,						
	merchandise sold or services per-						
	formed, or facilities furnished in any activity that is related to the						
	organization's tax-exempt purpose						
3	Gross receipts from activities that						
	are not an unrelated trade or bus-						
	iness under section 513						
4	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
6	Total. Add lines 1 through 5						
	Amounts included on lines 1, 2, and						
	3 received from disqualified persons						
ŀ	Amounts included on lines 2 and 3 received						
	from other than disqualified persons that exceed the greater of \$5,000 or 1% of the						
	amount on line 13 for the year						
(	Add lines 7a and 7b						
	Public support. (Subtract line 7c from line 6.)						
Se	ction B. Total Support				•		
Cale	endar year (or fiscal year beginning in)	(a) 2015	<b>(b)</b> 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
9	Amounts from line 6						
	Gross income from interest,						
	dividends, payments received on securities loans, rents, royalties,						
	and income from similar sources						
ŀ	Unrelated business taxable income						
	(less section 511 taxes) from businesses						
	acquired after June 30, 1975						
(	Add lines 10a and 10b						
	Net income from unrelated business						
	activities not included in line 10b,						
	whether or not the business is regularly carried on						
12	Other income. Do not include gain						
	or loss from the sale of capital assets (Explain in Part VI.)						
13	Total support. (Add lines 9, 10c, 11, and 12.)						
	First five years. If the Form 990 is for	r the organization's	s first, second, thir	rd, fourth, or fifth t	ax year as a section	on 501(c)(3) organiz	zation,
	check this box and stop here						
Se	ction C. Computation of Publ						
15	Public support percentage for 2019 (	line 8, column (f), o	divided by line 13,	column (f))		15	%
16	Public support percentage from 2018	Schedule A, Part	: III, line 15			16	%
Se	ction D. Computation of Inve	stment Incom	e Percentage				
17	Investment income percentage for 20	)19 (line 10c, colur	mn (f), divided by li	ne 13, column (f))		17	%
18	Investment income percentage from	<b>2018</b> Schedule A,	Part III, line 17			18	%
	a 33 1/3% support tests - 2019. If the					33 1/3%, and line	17 is not
	more than 33 1/3%, check this box a	nd <b>stop here.</b> The	organization quali	fies as a publicly	supported organiz	ation	
ŀ	33 1/3% support tests - 2018. If the	organization did r	not check a box or	line 14 or line 19	a, and line 16 is m	ore than 33 1/3%,	and
	line 18 is not more than 33 1/3%, che	eck this box and st	t <b>op here.</b> The orga	nization qualifies	as a publicly supp	orted organization	
20	Private foundation If the organization	n did not chack a	hay on line 1/1 10	a or 10h chack t	hie hov and eag in	etructione	

#### Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

#### Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b** Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in **Part VI.**
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

		Yes	No
	4		
	1		
	2		
	3a		
	3b		
	OD		
	3с		
	4a		
	4b		
	4c		
	5a		
	- FL		
	5b 5c		
	50		
	6		
	_		
	7		
	8		
	3		
	9a		
	9b		
	0-		
	9c		
	10a		
	. 5		
	10b		
m 9	90 or 99	0-EZ)	2019

Par	T IV   Supporting Organizations <sub>(continued)</sub>			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
	below, the governing body of a supported organization?	11a		
b		11b		
	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
	tion B. Type I Supporting Organizations			
	<u> </u>		Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to			
•	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities. If the organization had more than one supported organization,			
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported			
	organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported			
_	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		
Sact	tion C. Type II Supporting Organizations			
000	non o. Type ii oupporting organizations	$\neg$	Yes	No
4	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors		162	NO
1				
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
Saat	the supported organization(s). tion D. All Type III Supporting Organizations	1		
Seci	non b. All Type III Supporting Organizations	$\overline{}$	V	Na
	Did the constitution and in the control of the constitution of the fifth weath of the		Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
_	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
0 1	supported organizations played in this regard.	3		
	tion E. Type III Functionally Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions).			
а	The organization satisfied the Activities Test. Complete line 2 below.			
b	The organization is the parent of each of its supported organizations. <i>Complete</i> <b>line 3</b> <i>below.</i>			
С	The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instru	uctions		
2	Activities Test. Answer (a) and (b) below.		Yes	No
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined			
	that these activities constituted substantially all of its activities.	2a		
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more			
	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			
	reasons for the organization's position that its supported organization(s) would have engaged in these			
	activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer (a) and (b) below.			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
	trustees of each of the supported organizations? Provide details in Part VI.	За		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each			
	of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.	3b		

Pa	rt V Type III Non-Functionally Integrated 509(a)(3) Supporting	ng Orga	nizations	
1	Check here if the organization satisfied the Integral Part Test as a qualifying	ng trust or	n Nov. 20, 1970 (explain in	Part VI). See instructions. All
	other Type III non-functionally integrated supporting organizations must c	omplete S	Sections A through E.	
Sect	tion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3.	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or			
	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sect	tion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see			
	instructions for short tax year or assets held for part of year):			
а	Average monthly value of securities	1a		
b	Average monthly cash balances	1b		
С	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	Discount claimed for blockage or other			
	factors (explain in detail in <b>Part VI</b> ):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d.	3		
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,			
	see instructions).	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by .035.	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sect	tion C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1.	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3.	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to			
	emergency temporary reduction (see instructions).	6		
7	Check here if the current year is the organization's first as a non-functional	ally integra	ited Type III supporting ord	anization (see

Schedule A (Form 990 or 990-EZ) 2019

instructions).

Par	rt V Type III Non-Function	nally Integrated 509	(a)(3) Supporting Orga	anizations (continued)	
Secti	tion D - Distributions			,	Current Year
1	Amounts paid to supported organized	zations to accomplish exe	mpt purposes		
2	Amounts paid to perform activity that directly furthers exempt purposes of supported				
	organizations, in excess of income	from activity			
3	Administrative expenses paid to ac	complish exempt purpose	es of supported organization	ıs	
4	Amounts paid to acquire exempt-u	se assets			
5	Qualified set-aside amounts (prior I	RS approval required)			
6	Other distributions (describe in Par	t VI). See instructions.			
7	Total annual distributions. Add lin	nes 1 through 6.			
8	Distributions to attentive supported	d organizations to which th	ne organization is responsive	e	
	(provide details in <b>Part VI</b> ). See inst				
9	Distributable amount for 2019 from	· · · · · · · · · · · · · · · · · · ·			
10	Line 8 amount divided by line 9 am	ount			
Secti	tion E - Distribution Allocations (se	e instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2019	(iii) Distributable Amount for 2019
1	Distributable amount for 2019 from	Section C, line 6			
2	Underdistributions, if any, for years	prior to 2019 (reason-			
	able cause required- explain in Par-	t VI). See instructions.			
3	Excess distributions carryover, if ar	ny, to 2019			
а	From 2014				
b	From 2015				
С	From 2016				
d	From 2017				
е	From 2018				
	Total of lines 3a through e				
	Applied to underdistributions of pri				
	Applied to 2019 distributable amou				
<u>i</u>	Carryover from 2014 not applied (s				
j	Remainder. Subtract lines 3g, 3h, a				
4	Distributions for 2019 from Section	D,			
	line 7:	5			
	Applied to underdistributions of pri	•			
	Applied to 2019 distributable amou				
	Remainder. Subtract lines 4a and 4				
5	Remaining underdistributions for years. Subtract lines 25 and 45 from				
	any. Subtract lines 3g and 4a from	· I			
6	than zero, explain in <b>Part VI.</b> See in Remaining underdistributions for 2				
O	and 4b from line 1. For result greate				
	Part VI. See instructions.	er man zero, explain in			
7	Excess distributions carryover to	2020 Add lines 3i			
•	and 4c.	Loco: Add iii les oj			
8	Breakdown of line 7:				
	Excess from 2015				
	Excess from 2016				
	Excess from 2017				
	Excess from 2018				
	Excess from 2019				

Schedule A (Form 990 or 990-EZ) 2019

### Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

# **Schedule of Contributors**

➤ Attach to Form 990, Form 990-EZ, or Form 990-PF.

➤ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2019

Name of the organization Employer identification number

THE GUILD FOR HUMAN SERVICES, INC.

04-2104849

Organization type (check one):							
Filers of	:	Section:					
Form 99	0 or 990-EZ	$\overline{\mathbf{X}}$ 501(c)( $3$ ) (enter number) organization					
		4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private foundation					
		527 political organization					
Form 99	O-PF	501(c)(3) exempt private foundation					
		4947(a)(1) nonexempt charitable trust treated as a private foundation					
		501(c)(3) taxable private foundation					
		s covered by the <b>General Rule</b> or a <b>Special Rule.</b> (7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.					
General	Rule						
X	-	n filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.					
Special	Rules						
	sections 509(a)(1) a any one contributor	n described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from r, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; line 1. Complete Parts I and II.					
	year, total contribut	described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the tions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the ty to children or animals. Complete Parts I, II, and III.					
	year, contributions is checked, enter he purpose. Don't com	n described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box were the total contributions that were received during the year for an exclusively religious, charitable, etc., applete any of the parts unless the <b>General Rule</b> applies to this organization because it received nonexclusively e, etc., contributions totaling \$5,000 or more during the year \( \)					
but it <b>m</b> u	ı <b>st</b> answer "No" on I	at isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to he filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).					

 $\ \, \text{LHA} \ \, \text{For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.}$ 

Schedule B (Form 990, 990-EZ, or 990-PF) (2019)

Name of organization

Employer identification number

#### THE GUILD FOR HUMAN SERVICES, INC.

04-2104849

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	Il space is needed.	
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contributions	Type of contribution
1	SUSAN L. CONNORS  38 DANIELS STREET  HOPEDALE, MA 01747	\$8,714.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contributions	Type of contribution
2	THOMAS P. AND AMY J. CORCORAN  780 BOYLSTON STREET, APT 25B  BOSTON, MA 02199	\$\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3	FRED C. CHURCH, INC.  41 WELLMAN STREET  LOWELL, MA 01851	\$ 7,000.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a)	(b)	(c)	(d)
No. 4	Name, address, and ZIP + 4  JOE JIANOS  12 ALICE BRADLEY LANE  FOXBORO, MA 02035	\$ 5,000.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
5	PEOPLE'S UNITED COMMUNITY FOUNDATION  850 MAIN STREET, BC 14-418  BRIDGEPORT, CT 06604	\$5,000.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
6	ANN KAILATH AND GEORGE VERGHESE  55 FARINA ROAD  NEWTON, MA 02459	\$ 25,000.	Person X Payroll Noncash (Complete Part II for noncash contributions.)

Name of organization Employer identification number

#### THE GUILD FOR HUMAN SERVICES, INC.

04-2104849

Part I	Contributors (see instructions). Use duplicate copies of Part I if addition	al space is needed.	
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contributions	Type of contribution
7	MA DEPARTMENT OF EARLY EDUCATION AND CARE  51 SLEEPER STREET  BOSTON, MA 02210	\$ 130,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contributions	Person Payroll Complete Part II for noncash contributions.
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contributions	Person Payroll Complete Part II for noncash contributions.

Name of organization Employer identification number

### THE GUILD FOR HUMAN SERVICES, INC.

04 - 2104849

Part II	Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.				
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received		
		\$			
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received		
		\$			
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received		
		\$			
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received		
		\$			
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received		
		\$			
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received		
		\$			

Schedule B (Form 990, 990-EZ, or 990-PF) (2019) Name of organization **Employer identification number** 04 - 2104849THE GUILD FOR HUMAN SERVICES, Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) Use duplicate copies of Part III if additional space is needed. (a) No. `fŕom Part I (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (c) Use of gift (b) Purpose of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from Part I (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee

#### **SCHEDULE D** (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

▶ Attach to Form 990.

►Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

THE GUILD FOR HUMAN SERVICES, INC.

**Employer identification number** 04 - 2104849

Par	rt I Organizations Maintaining Donor Advise	ed Funds or Other Similar Fund	s or Accounts. Complete if the
	organization answered "Yes" on Form 990, Part IV, lir	ne 6.	
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in	writing that the assets held in donor advi	ised funds
	are the organization's property, subject to the organization's	exclusive legal control?	Yes  No
6	Did the organization inform all grantees, donors, and donor a	advisors in writing that grant funds can be	e used only
	for charitable purposes and not for the benefit of the donor of	or donor advisor, or for any other purpose	e conferring
	impermissible private benefit?		
Par	rt II Conservation Easements. Complete if the org	ganization answered "Yes" on Form 990,	Part IV, line 7.
1	Purpose(s) of conservation easements held by the organizat	· · · · · · · · · · · · · · · · · · ·	
	Preservation of land for public use (for example, recrea	ation or education) Preservation o	f a historically important land area
	Protection of natural habitat	Preservation o	f a certified historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a quali	ified conservation contribution in the form	
	day of the tax year.		Held at the End of the Tax Year
а	Total number of conservation easements		
b	Total acreage restricted by conservation easements		
С	Number of conservation easements on a certified historic str		
d	Number of conservation easements included in (c) acquired		ture
	listed in the National Register		2d
3	Number of conservation easements modified, transferred, re	eleased, extinguished, or terminated by the	ne organization during the tax
	year		
4	Number of states where property subject to conservation ea		
5	Does the organization have a written policy regarding the pe		
_	violations, and enforcement of the conservation easements i		
6	Staff and volunteer hours devoted to monitoring, inspecting,	, handling of violations, and enforcing cor	nservation easements during the year
_			
7	Amount of expenses incurred in monitoring, inspecting, hand	dling of violations, and enforcing conserv	ation easements during the year
•			0/1-1/41/171/21
8	Does each conservation easement reported on line 2(d) above		
0	and section 170(h)(4)(B)(ii)?		
9	In Part XIII, describe how the organization reports conservat	•	
	balance sheet, and include, if applicable, the text of the footi organization's accounting for conservation easements.	note to the organization's illiancial states	Herits that describes the
Par	rt III   Organizations Maintaining Collections o	of Art. Historical Treasures, or C	Other Similar Assets
ı aı	Complete if the organization answered "Yes" on Form		7.000.01
1a	If the organization elected, as permitted under FASB ASC 95		and balance sheet works
	of art, historical treasures, or other similar assets held for pul	•	
	service, provide in Part XIII the text of the footnote to its fina	· · · · · · · · · · · · · · · · · · ·	•
b	If the organization elected, as permitted under FASB ASC 95		
-	art, historical treasures, or other similar assets held for public		
	provide the following amounts relating to these items:	o o,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
	(i) Revenue included on Form 990, Part VIII, line 1		<b>&gt;</b> \$
2	If the organization received or held works of art, historical tre		
_	the following amounts required to be reported under FASB A		g, p. 5 g
а	Revenue included on Form 990, Part VIII, line 1		\$
b	Assets included in Form 990, Part X		

Par	t III   Organizations Maintaining C	Collections of A	rt, Historical Tr	easures, or Otl	ner Similar A	ssets(continued)
3	Using the organization's acquisition, access	ion, and other record	ls, check any of the	following that make	significant use o	of its
	collection items (check all that apply):					
а	Public exhibition	d	Loan or exc	hange program		
b	Scholarly research	е	Other			
С	Preservation for future generations					
4	Provide a description of the organization's c	ollections and explain	n how they further t	ne organization's ex	empt purpose in	Part XIII.
5	During the year, did the organization solicit of	or receive donations	of art, historical trea	sures, or other simi	ar assets	
	to be sold to raise funds rather than to be m	aintained as part of t	he organization's co	ollection?		Yes No
Pai	t IV Escrow and Custodial Arran	gements. Comple	ete if the organizatio	n answered "Yes" o	n Form 990, Par	t IV, line 9, or
	reported an amount on Form 990, Pa	rt X, line 21.				
1a	Is the organization an agent, trustee, custod	ian or other intermed	liary for contribution	s or other assets n	ot included	
	on Form 990, Part X?					X Yes No
b	If "Yes," explain the arrangement in Part XIII	and complete the fo	llowing table:			
						Amount
С	Beginning balance				1c	
d	Additions during the year				1d	27,060.
е	Distributions during the year				1e	27,060.
f	Ending balance				1f	0.
<b>2</b> a	Did the organization include an amount on F	orm 990, Part X, line	21, for escrow or cu	ustodial account lial	oility?	Yes X No
	If "Yes," explain the arrangement in Part XIII					<u></u>
Par	t V Endowment Funds. Complete	·			i .	
		(a) Current year	(b) Prior year	(c) Two years back	, ,	ack (e) Four years back
	Beginning of year balance	632,056.	1,115,824.	1,041,015	961,9	96. 1,005,085.
	Contributions					
	Net investment earnings, gains, and losses	19,080.	55,854.	80,966	. 83,1	4139,194.
	Grants or scholarships					
е	Other expenditures for facilities	470.060	500 600			
_	and programs	170,368.	539,622.	6 158	4.1	2 2 2 2 2
f	Administrative expenses	400 760	620.056	6,157	4,1	
g	End of year balance	480,768.	632,056.		1,041,0	15. 961,996.
2	Provide the estimated percentage of the cur	rent year end baland		a)) held as:		
	Board designated or quasi-endowment ►  Permanent endowment ► 55.76		_%			
	· <del>- 11 01</del>	%				
С		•				
0-	The percentages on lines 2a, 2b, and 2c sho		-4: 414 11-1	and and as had a been all for		
3a	Are there endowment funds not in the posse	ession of the organiza	ation that are neid a	na aaministerea for	the organization	
	by:					Yes No
	(i) Unrelated organizations					······ <del>  \/   </del>
h	(ii) Related organizations					
Δ Δ	Describe in Part XIII the intended uses of the					3b
Par	t VI Land, Buildings, and Equipm		willett fullus.			
	Complete if the organization answere		) Part IV line 11a S	See Form 990 Part	X line 10	
	Description of property	(a) Cost or o	· · · · · · · · · · · · · · · · · · ·	i	Accumulated	(d) Book value
	bescription of property	basis (investr	1 ' '	' '	epreciation	(a) Book value
						4,347,055.
	Buildings				636,152.	17,567,698.
	Leasehold improvements		,=	, ,	,	, , , , , , , , , , ,
	Equipment		1,15	1,923.	673,443.	478,480.
	Other			,	-,	
	. Add lines 1a through 1e. (Column (d) must e		X, column (B). line 1	0c.)	<b>•</b>	22,393,233.
		,,	, (-),	,	Scho	dule D (Form 990) 2019

Schedule D (Form 990) 2019 THE GUILD F	OR HUMAN SERV	ICES, INC.	04-2104849 Page 3
Part VII Investments - Other Securities.			
Complete if the organization answered "Yes"	on Form 990, Part IV, line	11b. See Form 990, Part X,	line 12.
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation	: Cost or end-of-year market value
(1) Financial derivatives			
(2) Closely held equity interests			
(3) Other			
(A) LIMITED PARTNERSHIP			
(B) INTERESTS	3,327,268.	END-OF-YEAR	MARKET VALUE
(C) ALTERNATIVE OPPORTUNITIES			
(D) FUNDS	1,079,350.	END-OF-YEAR	MARKET VALUE
\- /	2/0/3/0000		111111111111111111111111111111111111111
(E)			
(F)			
(G)			
(H)	1 106 610		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)	4,406,618.		
Part VIII Investments - Program Related.			
Complete if the organization answered "Yes"			
(a) Description of investment	(b) Book value	(c) Method of valuation	: Cost or end-of-year market value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)			
Part IX Other Assets.			
Complete if the organization answered "Yes"	on Form 990, Part IV, line	11d. See Form 990, Part X,	line 15.
	Description		(b) Book value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)	- 15\		
Total. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities.	e 15.)		
	5 000 D 1 11 / 11	44 444 0 5 000 5	
Complete if the organization answered "Yes"	on Form 990, Part IV, line	11e or 11f. See Form 990, P	
1. (a) Description of liability			(b) Book value
(1) Federal income taxes			0.001.000
(2) CAPITAL LEASE OBLIGATIONS			2,301,008
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(0)			

Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) 2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII...

2,301,008.

Pai	rt XI Reconciliation of F	Revenue per Audited Financial	Statements Wi	th Revenue per R	etur	n.
	Complete if the organiza	ation answered "Yes" on Form 990, Part	IV, line 12a.			
1	Total revenue, gains, and other	support per audited financial statement	:s		1	33,289,225.
2		not on Form 990, Part VIII, line 12:	1 1	000 644		
а		n investments		-293,644.		
b		cilities		72,787.		
С						
d						220 057
е					2e	-220,857
3					3	33,510,082
4		), Part VIII, line 12, but not on line 1:	1.1	01706		
a		ded on Form 990, Part VIII, line 7b		84,706.		
b					4-	84,706.
		A. This areas areas Forms 2000 Boots I live			4c 5	33,594,788
5 <b>D</b> ai		4c. (This must equal Form 990, Part I, lin Expenses per Audited Financia				
ı a		ation answered "Yes" on Form 990, Part		itii Expenses per	Hett	4111.
1		audited financial statements			1	32,575,786
2		not on Form 990, Part IX, line 25:			•	0=70.07.00
a		cilities	2a	72,787.		
b		Omico	·····			
c						
d						
e					2e	72,787.
3					3	32,502,999.
4		), Part IX, line 25, but not on line 1:				
а	Investment expenses not include	ded on Form 990, Part VIII, line 7b	4a			
b						
	A 1 1 P A 1 A 1		•		4c	0.
		d <b>4c.</b> (This must equal Form 990, Part I, I	line 18.)		5	32,502,999.
Pa	rt XIII Supplemental Info	rmation.				
	•	Part II, lines 3, 5, and 9; Part III, lines 1a			4; Parl	t X, line 2; Part XI,
lines	2d and 4b; and Part XII, lines 2d	l and 4b. Also complete this part to prov	ide any additional inf	ormation.		
PΔT	RT IV, LINE 1B:					
	III IV, DIND ID.					
THI	E RECEIPTS AND DI	ISBURSEMENTS REPRESEI	NT CERTAIN	STATE-FUNDE	D P	ERSONAL
NEI	EDS FUNDS HANDLEI	D BY THE ORGANIZATION	N ON BEHALF	OF SOME OF	ΙT	S CLIENTS.
זגם	DM 37 T TME 4.					
PAI	RT V, LINE 4:					
ΤО	FIIRTHER ENHANCE	THE MISSION OF THE	ORGANTZATTC	N AND PROVI	DE	FOR
		THE HIPPION OF THE V	011011111111111111111111111111111111111	N IND INOVI		1 011
LOI	NG-TERM STABILITY	<i>.</i>				

#### **SCHEDULE E**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

### **Schools**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 13, or Form 990-EZ, Part VI, line 48.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

THE GUILD FOR HUMAN SERVICES, INC.

Employer identification number 04-2104849

	TE GUILD FOR HUMAN SERVICES, INC.	04-2104	±043	
Part I			YES	N
Does the organization ha	ave a racially nondiscriminatory policy toward students by statement in its charter, bylaws,		1.20	-
_	ent, or in a resolution of its governing body?	1	l x	
	clude a statement of its racially nondiscriminatory policy toward students in all its brochures,	······	122	
•		ships? 2	x	
	ritten communications with the public dealing with student admissions, programs, and scholars	snips? 2	122	
	plicized its racially nondiscriminatory policy through newspaper or broadcast media during the			
	students, or during the registration period if it has no solicitation program, in a way that makes arts of the general community it serves? If "Yes," please describe. If "No," please explain.			
		3	x	
THE ORGANTZA	use Part II TION PUBLISHES SUCH A STATEMENT ANNUALLY IN THE		1	
	AS PART OF THE MASSACHUSETTS ASSOCIATION OF			
	VATE SCHOOLS.			
Does the organization m	aintain the following?			
a Records indicating the ra	acial composition of the student body, faculty, and administrative staff?	4a	X	
	nat scholarships and other financial assistance are awarded on a racially nondiscriminatory bas		Х	
c Copies of all catalogues,	brochures, announcements, and other written communications to the public dealing with stud	ent		
admissions, programs, a	nd scholarships?	4c	X	
	ed by the organization or on its behalf to solicit contributions?		X	
	scriminate by race in any way with respect to:			
	eges?			X
			+	Χ
	r administrative staff?		+	Σ
	ancial assistance?		+	Σ
			+	2
f Llea of facilities?		5f		
g Athletic programs?		5g		
<ul><li>g Athletic programs?</li><li>h Other extracurricular act</li></ul>	ivities?	5g		
<ul><li>g Athletic programs?</li><li>h Other extracurricular act</li></ul>		5g		
g Athletic programs? h Other extracurricular act If you answered "Yes" to	ivities? o any of the above, please explain. If you need more space, use Part II.	5g 5h		
g Athletic programs? h Other extracurricular act If you answered "Yes" to	ivities?  o any of the above, please explain. If you need more space, use Part II.  ceive any financial aid or assistance from a governmental agency?	5g 5h	X	X
g Athletic programs? h Other extracurricular act If you answered "Yes" to  Does the organization re b Has the organization's ri	ivities?  o any of the above, please explain. If you need more space, use Part II.  ceive any financial aid or assistance from a governmental agency?  ght to such aid ever been revoked or suspended?	5g 5h	Х	
g Athletic programs? h Other extracurricular act If you answered "Yes" to  Does the organization re b Has the organization's ri	ivities?  o any of the above, please explain. If you need more space, use Part II.  ceive any financial aid or assistance from a governmental agency?	5g 5h	X	2
g Athletic programs? h Other extracurricular act If you answered "Yes" to  Does the organization re b Has the organization's ri If you answered "Yes" or	ivities?  o any of the above, please explain. If you need more space, use Part II.  ceive any financial aid or assistance from a governmental agency?  ght to such aid ever been revoked or suspended?	5g 5h	X	2

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or Form 990-EZ.

Schedule E (Form 990 or 990-EZ) 2019

Schedule E (Form 990 or 990-EZ) 2019 THE GUILD FOR HUMAN SERVICES, INC. 04-2104849 Pag	e <b>2</b>
Supplemental Information. Provide the explanations required by Part I, lines 3, 4d, 5h, 6b, and 7, as applicable.  Also provide any other additional information.	
LINE 6 - EXPLANATION OF GOVERNMENT FINANCIAL AID:	
THE GUILD FOR HUMAN SERVICES, INC. IS A PRIVATE RESIDENTIAL/DAY SCHOOL	
APPROVED BY THE COMMONWEALTH OF MASSACHUSETTS DEPARTMENT OF ELEMENTARY AN	D
SECONDARY EDUCATION AND, AS SUCH, RECEIVES FUNDING FROM VARIOUS STATE	
AGENCIES AND CITIES AND TOWNS BOTH WITHIN AND OUTSIDE MASSACHUSETTS.	

#### SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

➤ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

➤ Attach to Form 990.

Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization

Department of the Treasury

Internal Revenue Service

THE GUILD FOR HUMAN SERVICES, INC.

Open to Public Inspection

Employer identification number

04 - 2104849

OMB No. 1545-0047

**Questions Regarding Compensation** Part I Yes No 1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Tax indemnification and gross-up payments Health or social club dues or initiation fees Personal services (such as maid, chauffeur, chef) Discretionary spending account b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain \_\_\_\_\_ 1b Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a? Indicate which, if any, of the following the organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. Written employment contract Compensation committee Independent compensation consultant Compensation survey or study X Approval by the board or compensation committee Form 990 of other organizations During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization: X a Receive a severance payment or change-of-control payment? X b Participate in, or receive payment from, a supplemental nonqualified retirement plan? 4b X c Participate in, or receive payment from, an equity-based compensation arrangement? If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: X a The organization? 5a X **b** Any related organization? If "Yes" on line 5a or 5b, describe in Part III. 6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: X a The organization? 6a X **b** Any related organization? 6b If "Yes" on line 6a or 6b, describe in Part III.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Regulations section 53.4958-6(c)?

7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments

8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the

If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in

not described on lines 5 and 6? If "Yes," describe in Part III

initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III

Schedule J (Form 990) 2019

X

Х

Part II | Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of \	(B) Breakdown of W-2 and/or 1099-MISC compensation	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
(A) Name and Title	-	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation		(a)-(i)(a)	in Column (b) reported as deferred on prior Form 990
(1) AMY C. SOUSA	€	220,405.	0	0	0	404.	220,809.	0
CHIEF EXECUTIVE OFFICER	<b>=</b>	0	0	0	0	0	0	0
(2) IVETTE RODRIGUEZ	Ξ	145,376.	0	0		4,998.	150,374.	0
CHIEF FINANCIAL OFFICER	<b>=</b>	0	0	0		l		0
(3) MAUREEN COSTELLO-SHEA	Ξ	150,466.	0	0	• 0	3,737.	154,203.	0
CHIEF PROGRAM OFFICER	(ii)	• 0	0	• 0	• 0	0 •	• 0	0
	(i)							
	(ii)							
	(i)							
	(ii)							
	(E)							
	<b>(E)</b>							
	Ξ							
	<u></u>							
	(i)							
	(ii)							
	(i)							
	(ii)							
	Ξ							
	(ii)							
	Ξ							
	<u>iii</u>							
	Ξ							
	(ii)							
	Ξ							
	(ii)							
	Ξ							
	<u>(ii)</u>							
	Ξ							
	(ii)							
	Ξ							
	(ii)							
020110 10.01.10							Schedu	Schedule J (Form 990) 2019

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Department of the Treasury Internal Revenue Service SCHEDULEK (Form 990)

Supplemental Information on Tax-Exempt Bonds

2019

OMB No. 1545-0047

 Complete if the organization answered "Yes" on Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Part VI.
 to Form 990. Go to www.irs.gov/Form990 for instructions and the latest information. ► Attach to Form 990.

Open to Public Inspection

Schedule K (Form 990) 2019 Yes No (i) Pooled financing Employer identification number × ŝ (g) Defeased (h) On behalf 04 - 2104849ŝ × Δ of issuer Yes Yes ŝ × Yes 2 14000000.EXISTING PROPERTI (f) Description of purpose O Yes RETIRE DEBT CONTINUATIONS 2 B Yes (e) Issue price ,000, 13,950,000 838,229 14,000,000 (H × × ŝ 2016 AND 50 09/30/15 ⋖ (d) Date issued Yes (A) × × INC. FOR COLUMNS AGEN04-34318140000000000 (c) CUSIP # GUILD FOR HUMAN SERVICES Were the bonds issued as part of a refunding issue of tax-exempt bonds (or, Does the organization maintain adequate books and records to support the For Paperwork Reduction Act Notice, see the Instructions for Form 990. Were the bonds issued as part of a refunding issue of taxable bonds (or, if ΙŅ (b) Issuer EIN PART issued prior to 2018, an advance refunding issue)? if issued prior to 2018, a current refunding issue)? SEE Has the final allocation of proceeds been made? Working capital expenditures from proceeds A DEVELOPMENT FINANCE Credit enhancement from proceeds Capital expenditures from proceeds Capitalized interest from proceeds Amount of bonds legally defeased Gross proceeds in reserve funds Proceeds in refunding escrows THE Year of substantial completion Issuance costs from proceeds final allocation of proceeds? (a) Issuer name Amount of bonds retired Other unspent proceeds MASSACHUSETTS Total proceeds of issue Other spent proceeds Name of the organization **Bond Issues** Proceeds Part I Part II Ι¥ 9 Ŋ 4 ω 6 우 B Q ო 42 13 15 16 ₽ 4 4

INC.
SERVICES,
HUMAN
FOR
GUILD
THE

04-2104849 Schedule K (Form 990) 2019

Part III Private Business Use

Page 2

Part III Private business Use								
	V	1	B		S		Ω	
1 Was the organization a partner in a partnership, or a member of an LLC,	Yes	No	Yes	No	Yes	No	Yes	No
which owned property financed by tax-exempt bonds?		×						
2 Are there any lease arrangements that may result in private business use of bond-financed property?		×						
3a Are there any management or service contracts that may result in private		×						
b If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside		1						
counsel to review any management or service contracts relating to the financed property?								
c Are there any research agreements that may result in private business use of								
bond-financed property?		X						
d If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside								
counsel to review any research agreements relating to the financed property?								
4 Enter the percentage of financed property used in a private business use by								
entities other than a section 501(c)(3) organization or a state or local government		%		%		%		%
5 Enter the percentage of financed property used in a private business use as a result of								
unrelated trade or business activity carried on by your organization, another								
section 501(c)(3) organization, or a state or local government		%		%		%		%
<b>6</b> Total of lines 4 and 5		%		%		%		%
7 Does the bond issue meet the private security or payment test?		×						
8a Has there been a sale or disposition of any of the bond-financed property to a non-		;						
governmental person other than a 501(c)(3) organization since the bonds were issued?		×						
b If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed						;		;
of		%		%		%		%
c If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1.141-12 and 1.145-2?								
9 Has the organization established written procedures to ensure that all nonqualified								
bonds of the issue are remediated in accordance with the requirements under								
$\sim$	×							
Part IV Arbitrage						•		
	<b>∀</b>		B		3			
1 Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and	Yes	٩ ا	Yes	o N	Yes	N <sub>O</sub>	Yes	No
Penalty in Lieu of Arbitrage Rebate?		×						
2 If "No" to line 1, did the following apply?								
a Rebate not due yet?		X						
<b>b</b> Exception to rebate?		X						
<b>c</b> No rebate due?	X							
If "Yes" to line 2c, provide in Part VI the date the rebate computation was								
performed								
3 Is the bond issue a variable rate issue?		×						
932122 10-18-19						Sch	Schedule K (Form 990) 2019	m 990) 2019

04-2104849

Page 3

	۷		B			O		۵
4a Has the organization or the governmental issuer entered into a qualified	Yes	No	Yes	No	Yes	No	Yes	No
hedge with respect to the bond issue?		×						
b Name of provider								
c Term of hedge								
superintegrated?								
e Was the hedge terminated?								
5a Were gross proceeds invested in a guaranteed investment contract (GIC)?		×						
b Name of provider								
c Term of GIC								
d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?								
6 Were any gross proceeds invested beyond an available temporary period?		×						
7 Has the organization established written procedures to monitor the requirements of								
section 148?		×						
Part V Procedures To Undertake Corrective Action	-							
	4			В		ပ		٥
Has the organization established written procedures to ensure that violations of	Yes	No	Yes	No	Yes	N N	Yes	No
federal tax requirements are timely identified and corrected through the voluntary								
closing agreement program if self-remediation isn't available under applicable								
regulations?		×						
Part VI Supplemental Information. Provide additional information for responses to questions on Schedule K. See instructions	on Schedule	K. See instr	nctions					
10								
NAME: MA	CE AGENCY	CY						
DESCRIPTION OF PURPOSE:								
RETIRE DEBT ON EXISTING PROPERTIES; ACQUIRE AND I	RENOVATE	NEW	PROPERTY	Ϋ́				
		1						
932123 10-18-19						Sch	nedule K (Fo	Schedule K (Form 990) 2019

#### SCHEDULE O

Internal Revenue Service

(Form 990 or 990-EZ) Department of the Treasury

## Supplemental Information to Form 990 or 990-EZ

. Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ ► Go to www.irs.gov/Form990 for the latest information. **Open to Public** 

OMB No. 1545-0047

Inspection

Name of the organization

THE GUILD FOR HUMAN SERVICES, INC.

**Employer identification number** 04 - 2104849

FORM 990, PART VI, SECTION B, LINE 11B:

THE ORGANIZATION'S CHIEF EXECUTIVE OFFICER, CHIEF FINANCIAL OFFICER AND FINANCE COMMITTEE REVIEW A DRAFT OF THE FORM 990, WHICH IS PREPARED BY THE ORGANIZATION'S INDEPENDENT ACCOUNTANTS. ANY RESULTANT COMMENTS AND CHANGES ARE INCORPORATED INTO THE FORM BY THE INDEPENDENT ACCOUNTANTS. A FINAL VERSION OF THE FORM 990 IS MADE AVAILABLE TO EACH MEMBER OF THE BOARD OF TRUSTEES PRIOR TO ITS FILING WITH THE IRS.

FORM 990, PART VI, SECTION B, LINE 12C:

EACH TRUSTEE IS REQUIRED TO COMPLETE A CONFLICT OF INTEREST DISCLOSURE STATEMENT ON AN ANNUAL BASIS.

FORM 990, PART VI, SECTION B, LINE 15:

COMPENSATION OF THE CHIEF EXECUTIVE OFFICER AND OFFICERS IS REVIEWED ON AN ANNUAL BASIS IN CONNECTION WITH THE ORGANIZATION'S BUDGETING PROCESS. THE BOARD OF TRUSTEES REVIEWS AND APPROVES THE COMPENSATION OF THE CHIEF EXECUTIVE OFFICER USING DATA FOR COMPARABLE ORGANIZATIONS. SUCH DELIBERATIONS AND DECISIONS ARE RECORDED IN THE MEETING MINUTES.

FORM 990, PART VI, SECTION C, LINE 19:

THE ORGANIZATION'S AUDITED FINANCIAL STATEMENTS ARE AVAILABLE TO THE PUBLIC VIA THE WEBSITES OF CERTAIN STATE REGULATORY AGENCIES AS WELL AS UPON REQUEST.